

# Partner Marketing Kit



**GXW4500 series - February 2019** 

# Agenda

About the GXW4500 series	. 1
Messaging Strategy	. 2
Datasheet	3
Sell Sheet	4
Competitive Comparison Chart	. 5
Ready Made Campaign	. 6
Powerpoint Presentation	. 7
Marketing Assets	. 8

## About the **GXW4500 Series**

The GXW4500 series are E1/T1 Digital VoIP Gateways that allow digital PSTN and ISDN trunks to be integrated with VoIP networks. By connecting the GXW4500 series with a VoIP network and a traditional PBX or E1/T1 provider, businesses can drastically increase the amount of PSTN/ISDN trunks integrated with their VoIP network. The GXW4500 series offers three models that provide 1, 2 or 4 T1/E1/J1 spans and support 30, 60 or 120 concurrent calls to ca ter to the VoIP needs of large and medium sized enterprises.



<u>Spanish</u> <u>Italian</u> <u>Russian</u>

Portuguese French German

# Messaging Strategy

## GXW4500 Series

Tagline	E1/T1/J1 Digital VoIP Gateway
Subhead	Digital VoIP Gateway for integrating digital PSTN and ISDN trunks with VoIP networks
Positioning	To cater to large and medium sized enterprises, the GXW4500 series allows for secure encryption to protect calls and accounts. By connecting the GXW4500 series with a VoIP network and a traditional PBX or E1/T1 provider, businesses can drastically increase the amount of PSTN/ISDN trunks integrated with their VoIP network.
Key Differentiators	<ul> <li>Integrate digital PSTN and ISDN trunks with VoIP networks</li> <li>TLS and SRTP security encryption technology to protect calls and accounts</li> <li>Software-configurable E1/T1/J1 port and supports PRI, SS7 and MFC R2</li> <li>Dual Gigabit network ports with a configurable integrated NAT router</li> <li>Supports up to 120 concurrent calls, multi-language voice prompts and T.38 fax</li> <li>Automated provisioning by HTTPs/TFTP with XML config files</li> <li>Supports nearly all popular voice codecs including G.722, G.729, iLBC, and more</li> </ul>

<u>Spanish</u>	<u>ltalian</u>	Russian
Portuguese	French	German

## GXW4500 Series Datasheets



#### E1/T1/J1 Digital VoIP Gateway GXW4500 Series

The GXW4500 series are E1/T1 Digital VoIP Gateways that allow digital PSTN and ISDN trunks to be integrated with VoIP networks. By connecting the GXW4500 series with a VoIP network and a traditional PBX or E1/ T1 provider, businesses can drastically increase the amount of PSTN/ISDN trunks integrated with their VoIP network. The GXW4500 series offers three models that provide 1, 2 or 4 T1/E1/J1 spans and support 30, 60 or 120 concurrent calls to cater to the VoIP needs of large and medium sized enterprises.



Dual Gigabit auto-sensing RJ45 network ports with integrated NAT router



TLS and SRTP security encryption technology to



configurable E1/T1/



Supports a wide-range of voice codecs, including G.722, G.729, iLBC,









**Translations** 

**English** 

**Spanish** 

Portuguese

Italian

French

Russian

German

## GXW4500 Series Sell Sheet



#### About the GXW4500

The GXW4500 series are E1/T1 Digital VoIP Gateways that allow digital PSTN and ISDN trunks to be integrated with VoIP networks. The GXW4500 series offers three models that provide 1, 2 or 4 T1/E1/J1 spans and support 30, 60 or 120 concurrent calls.

#### **Product Positioning**

To cater to large and medium sized enterprises, the GXW4500 series allows for secure encryption to protect calls and accounts. By connecting the GXW4500 series with a VoIP network and a traditional PBX or E1/T1 provider, businesses can drastically increase the amount of PSTN/ISDN trunks integrated with their VoIP network.



TLS and SRTP







Competitive Features

- · Dual Gigabit autosensing RJ45 network ports with integrated NAT router
- TLS and SRTP security encryption technology to protect calls and accounts
- · Automated provisioning by HTTP/TFTP with XML config files
- Supports a wide range of voice codecs
- Supports up to 120 concurrent calls
- Software configurable E1/T1/J1 ports
- · Supports multi-language voice prompts



#### **GXW4500 Key Technical Specifications**

Interfaces	1/2/4 RJ45 ports, supporting up to 30/60/120 simultaneous VoIP calls		
Voice Capabilities	Each handset may access up to ten (10) lines		
Media Encryption	SRTP, TLS, HTTPS, SSH, 802.1X		
Voice-Quality	Echo cancellation (G.168-2004), Jitter buffer, Silence suppression (VAD, CNG), PLC		
Digital Signaling	SIP (RFC 3261) over UDP/TCP/TLS, PRI, SS7, MFC R2		
Power Supply	Input: 100 ~ 240VAC, 50/60Hz; Output: DC+12V, 1.5A		
Voice/Fax Codecs	G.711, A-law/U-law, G.722, G.723, 5.3K/6.3K, G.726, g.729A/B		

GRANDSTREAM

© 2018 Grandstream Networks. All rights reserved

**Translations** 

**English** 

**Spanish** 

Portuguese

Italian

French

Russian

German

## GXW4500 Series Competitive Comparison Chart

S GXW4500 Yeastar AudioCodecs **Synway** series **SMG2030L TE100 Mediant 500** Network Interface 2x 1000M 2x100M 4x 1000M 2x 1000M (SBC pending) (SBC with license) **USB/SD Card** 2x USB3.0, SD Card 1x USB2.0 2x USB2.0 National ISDN2 Euro ISDN DMS100 nation Lucent 5E Q.SIG AT&T 4ESS Standard EuroISDN (CTR4, ETSI 300-102) Unconfigurable PRI switch TYPE T1 EuroISDN variant (ETSI 300-102) National ISDN 1 GR-303 Embedded **Operations Channel GR-303 Timeslot** Management Channel Q.SIG Signaling PRI, MFCR2, SS7 PRI, MFCR2, SS7 ISDN PRI PRI, MFCR2 Storage NAS G.711, G.722, G.723.1, Codec G.711, G.722, G.726, G.711, G.723.1, G.729A, G.711, G.729A/B, G.726, G.729A/N, Opus, G.729A, GSM, G.722, AMR, SILK, Opus G723.1, G722, iLBC, GSM Speex, ADPCM GSM, iLBC 128x32 LCD LCD 1U Desktop Desktop Desktop Form Factor

**Translations** 

**English** 

## GXW4500 Series Ready-Made Campaign

#### Social

Social Banner (PNG) Social Banner (PSD) Social Text Copy (Word)

#### **Email**

GXW Email (PDF)
GXW Email (InDesign)
Email Banner Grandstream Branded (PNG)
Email Banner non-branded (PNG)
Email Banner (PSD, branded/non-branded)
Deployments Image (PNG)
Email Text Copy

### **Blog**

Who can benefit from a Digital VoIP Gateway? (Word)



# GXW4500 Series PowerPoint Presentation

Use this PowerPoint presentation to provide a detailed overview of the new digital VoIP gateways from Grandstream. This presentation covers, technical specifications, use-case verticals, and deployment scenarios.



Translations

**English** 

## Marketing Assets

### 1. Product Images

- GXW4500 Tiered Product Image
- Front
- Left angle
- Right angle
- Back

#### 2. Datasheet Feature icons

- <u>Gigabit</u>
- <u>Security</u>
- Automated Provisioning
- Software Configurable
- HD Audio
- Fax
- <u>Multi-Language</u>
- Concurrent Calls

#### 3. Social Media banner

- GXW PNG
- GXW PSD

#### 4. Web banners

- GXW Square Banner 600x600 PNG
- GXW Square Banner Al
- GXW Banner 936x120 PNG
- GXW Banner Al

#### 5. Email banners

- GXW Email Banner Branded PNG
- GXW Email Banner Non-Branded PNG
- GXW Email Banner PSD

### Licensed lifestyle images

- Server Room \$
- City of Network \$
- Office Network Free Download