Partner Marketing Kit

GRANDETREAM

GWN7625

4x4:4 and 2x2:2 GWN Access Point *Table of Contents*

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4x4:4 and 2x2:2 GWN Access Point Sales Kit

The sales kit is a guide to everything you need to know about selling the GWN7625

The Sales Kit includes:

- Overview and Basics
- Key Differentiators
- Comparison Charts
- Deployment Scenarios
- Integration with other Grandstream Products



- GWN Manager: For deployments with higher security standards, the GWN Manager is a premise-based version of the GWN.Cloud
- Built-in Controller: The GWN7625 can manage up to 30 local GWN series access points



- Wireless Client Limit: Puts a cap on the maximum amount of wireless clients that can be connected to an SSID at a single time
 - SSID at a single time
 Bandwith Rules: A variety of rules that restrict the
 - bandwidth usage of client devices

Translations

English



Advanced Features

- The GWN7625 comes equipped with the advanced performance-boosting features of our GWN access points.
- Beamforming Technology: AP detects wireless clients and focus signals towards them
 Multiple Customized SSIDs: Up to 16 SSID channels
- with customized client configurations, captive portal, and bandwidth limits • QoS Standards: Prioritizes certain

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- network traffic/devices so critical tasks don't compete for bandwidth, can be customized based on deployment Captive Portals: Wh-Fi clients
- attempting to access an SSID can be led to a customized landing with login features such as voucher authoritation pactored cocial login
- authentication, password, social login, and more

Client Configuration

The way wireless clients access the internet through a GWN7625 can be highly customized based on AP or SSID. • Blacklist: Prevents specific MAC addresses from

4x4:4 and 2x2:2 GWN Access Point *Presentation*



Translations

English (PowerPoint) English (PDF) Spanish (PowerPoint) Spanish (PDF)

4x4:4 and 2x2:2 GWN Access Point *Product Messaging - GWN7625*

Tagline	GWN 4x4:4 and 2x2:2 Indoor Wi-Fi 5			
Subhead	The GWN7625 is an 802.11ac Wave-2 Wi-Fi access point ideal for small-to-medium sized businesses, offers 4x4:4 MU-MIMO technology on the 5G band and 2x2:2 MU-MIMO on the 2.4G band.			
Target Audience	Ideal for small businesses, home offices, retail shops, restaurants and more.			
Product Description	The GWN7625 is an 802.11ac Wave-2 Wi-Fi access point ideal for small-to-medium sized businesses, home offices, retail shops, restaurants and more. It offers 4x4:4 MU-MIMO technology on the 5G band and 2x2:2 MU-MIMO on the 2.4G band as well as a sophisticated antenna design for maximum network throughput and expanded Wi-Fi coverage range. To ensure easy installation and management, the GWN7625 uses a controller-less distributed network management design in which the controller is embedded within the product's web user interface. The GWN7625 is also supported by GWN.Cloud and GWN Manager, Grandstream's free cloud and on-premise Wi-Fi management platform. It is the ideal Wi-Fi AP for voice-over-Wi -Fi deployments and offers a seamless connection with Grandstream's Wi-Fi capable IP phones. With support for advance d QoS, low-latency real-time applications, mesh networks, captive portals, 200+ concurrent clients per AP and dual Gigabit network ports with PoE/PoE+, the GWN7625 is the ideal Wi-Fi access point for medium wireless network deployments with medium user density.			
Customer Challenges	A small business is outgrowing their basic Wi-Fi solutions and wants to move towards a more powerful and scalable solution.	A small office looking for a Wi-Fi solution that has an easy and affordable way to manage the device.	A retail shop looking for a Wi-Fi solution that can prioritize a network connection to specified devices.	
Customer Solutions	The scalability of the GWN series allows any sized business to grow their network with their business growth. An office network needs to have the ability to start small with maybe one or two APs, but expand in their coverage and capacity as needed without having to overhaul or build an entirely new network. A scalable solution can set up any business for success. The versatility makes the GWN7625 is a great AP for any small business to start with.	manage up to 50 local GWN series APs; GWN.Cloud offers unlimited AP management GWN Manager offers	The GWN7625 allows for lower priority automation devices such as a printer, or lighting system to run on the 2.4 ghZ band, while devices such as pay systems, scanners, and security cameras can run on the other band in turn maximizing speeds for more critical devices.	
English	German	Polish	Russian	
French	Italian	<u>Portuguese</u>	<u>Spanish</u>	

4x4:4 and 2x2:2 GWN Access Point *GWN7625*



Translations
<u>English</u>
<u>French</u>
<u>German</u>
<u>Italian</u>
Polish
<u>Portuguese</u>
<u>Russian</u>
<u>Spanish</u>

5.2022.01

4x4:4 and 2x2:2 GWN Access Point Product Launch Email Template

Email (Packaged InDesign File) Email (PDF) Email Text (Word) Email Banner (PSD) Email Banner (PNG)



Grandstream Adds New Wi-Fi Access Point to GWN Series

Today, Grandstream has announced the release of a new Wi-Fi Access Point to the GWN Series. The GWN7625 is an 802.11ac Wave-2 Wi-Fi access point ideal for smallto-medium sized businesses, home offices, retail shops, restaurants and more. It offers 4x4:4 MU-MIMO technology on the 5G band and 2x2:2 MU-MIMO on the 2.4G band as well as a sophisticated antenna design for maximum network throughput and expanded Wi-Fi coverage range. The GWN7625 Is the Ideal Wi-Fi access point for medium wireless network deployments with medium user density

Key Features



- · 2.03 Gbps wireless throughput and 2 Gigabit wireline ports
- 5GHz 4×4:4 MU-MIMO
- Supports up to 200 concurrent Wi-Fi client devices
- · Advanced QoS to ensure real-time performance of low-latency applications
- Anti-hacking secure boot and critical data/control lockdown via digital signatures, unique security certificate/random default
- password per device
- Self power adaptation upon auto detection of PoE or PoE+
- Embedded controller can manage up to 30 local GWN series APs; GWN.Cloud offers unlimited AP management; GWN Manager

offers premise based software controller

Deployment Scenarios





A small office looking for a A small office looking for a Wi-Fi solution that has an easy and affordable way to manage the device. Grandstream offers 3 FREE management options for the GWN series of Access Points. This includes, the embedded controller that can manage up to 50 local GWN series APs; GWN.Cloud offers unlimited AP management GWN Manager offers premise based software controller.



Small Offices Ideal for a retail shop looking for a Wi-Fi solution that can prioritize a



Wi-H solution that can prioritize a network connection to specified devices. The GWN7625 allows for lower priority automation devices such as a printer, or lighting system to run on the 2.4 ghz band, while devices such as pay systems, scanners, and security cameras can run on the other band in turn maximizing speeds for more critical devices.

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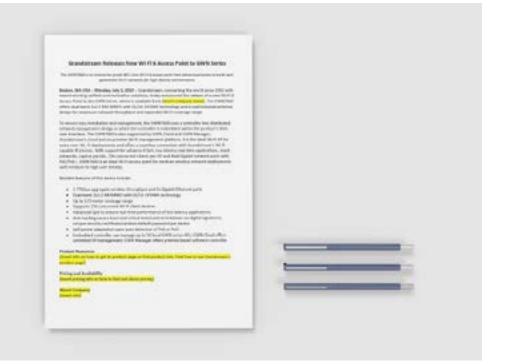


4x4:4 and 2x2:2 GWN Access Point *Press Releases*

Use this press release as a tool to announce new products from Grandstream. With clear and concise language, it can be used as a reference point to create a dedicated blog post, social announcement, or used in an email campaign. Include links to your product pages so that customers can be easily directed to your website.

GWN7625

Grandstream Adds New Wi-Fi Access Point to GWN Series



4x4:4 and 2x2:2 GWN Access Point *Social Graphics*

Use the editable template to customize your own social image by adding your logo, or create your own using the elements provided below. Photoshop files as well as PNGs are provided for each product. For paid social promotion it is recommended to use social images with limited to no text.



Social Image w/ Text





Social Image w/o Text

<u>GWN7625 (PNG)</u> <u>GWN7625 (PSD)</u>



Suggested Social Post Copy

<u>GWN7625</u>

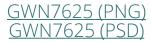
4x4:4 and 2x2:2 GWN Access Point *Social Graphics continued*

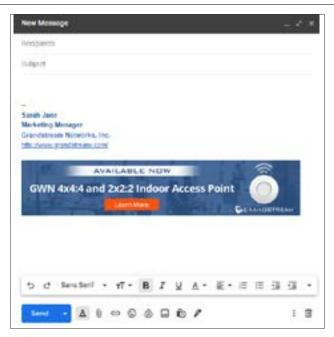
Email signature banners are images placed at the end of your email used to promote your company, products, services, and more. Use the banner provided or the email signature template to add your company logo and add a link to increase website traffic for newly available products.

The mobile and desktop compatible Facebook cover photo can be customized and added to your company's Facebook homepage to promote new products.



Facebook Cover Photo





Email Signature



4x4:4 and 2x2:2 GWN Access Point Marketing Assets - GWN7625







GWN7625 1

GWN7625 2

Feature Icons <u>Gigabit</u> 4x4 MIMO Devices QoS **Security**

Product Images GWN7625 1 GWN7625 2 <u>GWN7625 3</u>

PoE Embedded Controller



Gigabit



QoS



4x4 MIMO







PoE



Devices



Embedded Controller