Partner Marketing Kit

GWN7615 & GWN7605LR

GRANDSTREAM

Messaging Strategy

GWN7615

Tagline	802.11ac Wave-2 3×3:3 Enterprise Wi-Fi Access Point	
Subtitle	The GWN7615 is an enterprise-grade performance 802.11ac Wave-2 Wi-Fi access point to create scalability for medium to high user density environments.	
Positioning	This enterprise-grade Wi-Fi Access Point offers dual-band 3×3:3 MU- MIMO technology and a sophisticated antenna design for maximum network throughput and expanded Wi-Fi coverage range. To ensure easy installation and management, the GWN7615 uses a controller-less distributed network management design in which the controller is embedded within the product's web user interface. The GWN7615 is also supported by GWN.Cloud and GWN Manager, Grandstream's cloud and on-premise Wi-Fi management pl atforms. It is the ideal Wi-Fi AP for voice-over- Wi-Fi deployments and offers a seamless connection with Grandstream's Wi-Fi-capable IP phones. With support for advanced QoS, low-latency real-time applications, mesh networks , captive portals, 200+ concurrent clients per AP and dual Gigabit network ports with PoE/PoE+, the GWN7615 can be us ed to create a scalable solution as big or small as needed for the deployment scenario, from office buildings to retail locations, hotels and more.	
Key Differentiators	 1.75Gbps aggregate wireless throughput and 2x Gigabit wireline ports Dual-band 3x3:3 MU-MIMO technology Self power adaptation upon auto detection of PoE or PoE+ Support 200+ concurrent Wi-Fi client devices Advanced QoS to ensure real-time performance of low-latency applications Up to 175-meter coverage range Anti-hacking secure boot and critical data/control lockdown via digital signatures, unique security certificate/random default password per device Embedded controller can manage up to 50 local GWN series APs; GWN.Cloud offers unlimited AP management; GWN.Manager offers premise based software controller 	

French	<u>Italian</u>	Polish	<u>Spanish</u>	2
German	<u>Portuguese</u>	Russian		

Messaging Strategy

GWN7605LR

Tagline	Dual-band 2×2:2 MU-MIMO Outdoor Long-Range Wi-Fi Access Point	
Subtitle	The GWN7605LR is an outdoor Wi-Fi access point that offers extended coverage range support for both indoor and outdoor deployments thanks to its innovative antenna and weatherproof design.	
Positioning	The GWN7605LR comes equipped with dual-band 2x2:2 MU-MIMO technology and a sophisticated antenna design for extended coverage range of up to 250 meters. It uses a controller-less distributed network management architecture in which the controller is embedded within the product's Web user interface for easy administration of locally deployed Wi-Fi APs. The GWN7605LR is also supported by GWN.Cloud and GWN Manager, Grandstream's cloud and on-premise Wi-Fi management platform. Powered by market-leading technology for advanced QoS, fast roaming, mesh networks, captive portals, support for 100+ concurrent clients and dual Gigabit network ports, the GWN7605LR is an ideal Wi-Fi access point for low-latency jitter-sensitive real-time applications (such as voice/video-over-Wi-Fi devices & applications) in low-to-medium user density scenarios.	
Key Differentiators	 Up to 250-meter coverage range IP66 weatherproof certification when mounted vertically 1.27Gbps aggregate wireless throughput and 2×Gigabit wireline ports Dual-band 2×2:2 MUMIMO with beam-forming technology Self power adaptation upon auto detection of PoE or PoE+ Supports 100+ concurrent Wi-Fi client devices Advanced QoS to ensure real-time performance of low-latency applications Anti-hacking secure boot and critical data/control lockdown Flexibilty of 2 detachable/changeable antennas for different application scenarios Embedded controller manages up to 50 local GWN APs; GWN.Cloud offers unlimited AP management, & GWN Manager offers on-premise software AP management 	

<u>French</u>	Italian	Polish	Spanish	3
German	Portuguese	Russian		

GWN7615 Datasheet

CONNECTING THE WORLD

802.11ac Wave-2 3×3:3 Enterprise Wi-Fi Access Point

The GWN7615 is an enterprise performance 802.11 ac Wave-2 Wi-Fi access point to create scalability for medium to high user density environments. It offers duai-band 3×3:3 MU-MIMO technology and a sophisticated antenna design for maximum network throughput and expanded Wi-Fi coverage range. To ensure easy installation and management, the GWN7615 uses a controller-less distributed network management design in which the controller is embedded within the product's web user interface. The GWN7615 is also supported by GWN.Cloud and GWN Manager, Grandstream's cloud and on-premise Wi-Fi management platforms. It is the ideal Wi-Fi AP for voice-over-Wi-Fi deployments and offers a seamless connection with Grandstream's Wi-Fi-capable IP phones. With support for advanced QoS, Gwi-Jatency real-time applications, mesh networks, captive portals, 200+ concurrent clients per AP and dual Gigabit network ports with P6E/P6E+, the GWN7615 an be used to create a scalable solution as big or small as needed for the deployment scenario, from office buildings to retail locations, hotels and more.



Wi-Fi Standards	IEEE 802.11 a/b/g/n/ac (Wave-2)
Antennas	3 dual band internal antennas 2.4GHz, gain 3dBi 5 GHz, gain 3dBi
Wi-Fi Data Rates	IEEE 802.11ac 6.5 Mbps to 1300Mbps IEEE 802.11ac 6.5 Mbps to 450 Mbps IEEE 802.11ac 6.5 Mbps to 450 Mbps IEEE 802.11bc 1.5 5, 51 Mbps IEEE 802.11bc 1.5 5, 51 Mbps IEEE 802.11bc 5, 91.2 18,24,36,46,54 Mbps Macad throughen unyor dynamic growing many latteria including anironmental conditions, distance between
	devices, radio interference in the operating environment and mix of devices in the network
Frequency Bands	2.4 GHz Radio: 2412 - 2484 MHz 5 GHz Radio: 5180-5825 MHz
Channel Bandwidth	2.4G: 20 and 40MHz 5G: 20, 40, and 80MHz
	WEP, WPA/WPA2-PSK, WPA/WPA2 Enterprise, anti-hacking secure boot and critical data/control lockdown via digital signatures, unique security certificate and random default password per device
МІМО	3×3:3 2.4G(MIMO) 3×3:3 5G(MU-MIMO)
Coverage Range	Up to 175 meters *coverage range can vary based on environment
Maximum TX Power	2.4G: 26 dBm
Receiver Sensitivity	2.46 302.11b:-94d8me11Mbps,-88d8me11Mbps; 802.11g:-93d8m @6Mbps,-75d8m@54Mbps; 802.11b:-94d8me@MCS7; 802.11n:40MHz:-70d8m @MCS7 56 802.11a:-2d8me_@MCS9; 802.11a:20MHz:-67d8m@MCS8; 802.11a: CHT40- 63d8me_@MCS9; 802.11a:80MHz:-93d8m @MCS9
SSIDs	16 SSIDs per access point
Concurrent Clients	200+
Network Interfaces	2x autosensing 10/100/1000 Base-T Ethernet Ports
Auxiliary Ports	1x Reset Pinhole, 1x Kensington lock
Mounting	Indoor wall mount or ceiling mount, kits included
LEDs	3 x tri-color LEDs for device tracking and status indication
Network Protocols	IPv4, IPv6, 802.1Q, 802.1p, 802.1x, 802.11e/WMM
	802.11e/WMM, VLAN, TOS
Network Management	Embedded controller can manage up to 50 local GWN APs GWN.Cloud offers a free cloud management platform for unlimited GWN APs GWN Manager offers premise-based software controller for up to 3,000 GWN APs
Power and Green Energy Efficiency	PoE 802.3af/ 802.3at Max Consumption: 12.5W
Environmental	Operation: 0°C to 40°C Storage: 10°C to 60°C Humidity: 10°K to 50% Non-condensing
Physical	Unit Dimension: 205.4 x 205.4 x 45.9mm; Unit Weight: 500g Entire Package Dimension: 258 x 247 x 86mm; Entire Package Weight: 867.3g
	GWN7615 802.11ac Wireless AP, Mounting Kits, Quick Start Guide
	FCC. CE. RCM. IC

Translations
<u>English</u>
<u>French</u>
<u>German</u>
<u>Italian</u>
<u>Polish</u>
<u>Portuguese</u>
<u>Russian</u>
<u>Spanish</u>

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GWN7605LR Datasheet



www.grandstream.co

Wi-Fi Standards	IEEE 802.11a/b/g/n/ac (Wave-2)
	2 dual band external antennas
Antennas	2.4GHz, gain 3.5dBi 5 GHz, gain 3.5dBi
	IEEE 802.11ac: 6.5 Mbps to 867 Mbps
	IEEE 802.11a: 6, 9, 12, 18, 24, 36, 48, 54 Mbps
	IEEE 802.11n: 6.5Mbps to 300Mbps IEEE 802.11b: 1, 2, 5.5, 11Mbps
Wi-Fi Data Rates	IEEE 802.11g: 6, 9, 12, 18, 24, 36, 48, 54 Mbps
	*Actual throughput may vary depending on many factors including environmental conditions, distance
	between devices, radio interference in the operating environment and mix of devices in the network
Constant Provide	2.4GHz Radio: 2412 - 2484 MHz
Frequency Bands	5 GHz Radio: 5180-5825 MHz *Not all frequency bands can be used in all regions.
Channel Bandwidth	2.4G: 20 and 40MHz
Channel Bandwidth	5G: 20, 40 and 80 MHz
Contrast 1	WEP, WPA/WPA2-PSK, WPA/WPA2 Enterprise, anti-hacking secure boot and critical data/control
system Security	lockdown via digital signatures, unique security certificate and random default password per device
	2x22.2.4 CH3 (MIMO)
МІМО	2×2:2 5GHz (MU-MIMO))
Coverage Range	Up to 250 meters
	*Coverage range can vary based on environment
Maximum TX Power	2.4G: 24 dBm
Maximum TX Power	3G: 220877 *Maximum power varies by country, frequency band, and MCS rate
	2.4G
	802.11b: -96dBm@1Mbps, -88dBm@11Mbps; 802.11g: -93dBm @6Mbps, -75dBm@54Mbps; 802.11n 20MHz: -73dBm @MCS7; 802.11n 40MHz:-70dBm @MCS7
Receiver Sensitivity	5G
	802.11a: -92dBm @6Mbps, -74dBm @54Mbps; 802.11ac 20MHz: -67dBm@MCS8; 802.11ac: HT40:-
cc10-	63dBm @MCS9; 802.11ac 80MHz: -59dBm @MCS9
Concurrent Clients	8 SSID per radio
	2× autosensing 10/100/1000 Base-T Ethernet Ports
	1× Reset Pinhole
	Outdoor metal bar mount or wall mount, kits included
	1× tri-color LEDs for device tracking and status indication
	IPv4, IPv6, 802.1Q, 802.1p, 802.1x, 802.11e/WMM
	802.11e/WMM, VLAN, TOS
405	Embedded controller can manage up to 50 local GWN APs
Network Management	GWN.Cloud offers a free cloud management platform for unlimited GWN APs
	GWN Manager (BETA) offers premise-based software controller for up to 3,000 GWN APs
Power and Green Energy Efficiency	PoE 802.3af/ 802.3at; Maximum Power Consumption: 10.16W
	Operation: -30°C to 70°C
Environmental	Storage: -30°C to 80°C
	Humidity: 5% to 95% Non-condensing
Physical	Unit Dimension: 358.3mm(L)*115mm(W)*45.3mm(H); Unit Weight: 500g
	Entire Package Dimension: 258 × 247 × 86mm; Entire Package Weight:655.3g
	GWN7605LR 802.11ac Wave-2 Wireless AP, Mounting Kits, Quick Start Guide
	IP66-level weatherproof capability when installed vertically
	FCC. CE. RCM. IC
compliance	Theory being Theorem .

Translations
<u>English</u>
<u>French</u>
<u>German</u>
<u>Italian</u>
Polish
<u>Portuguese</u>
<u>Russian</u>
<u>Spanish</u>

GWN7615 Sales Kit

The sales kit is a guide to everything you need to know about selling the GWN7615 Wi-Fi Access Point.

The Sales Kit includes:

- Overview and Basics
- Key Differentiators
- Comparison vs. Competition
- Deployment Scenarios
- Integration with other Grandstream Products

Translations

English (PDF)

Portuguese (PDF)

Spanish (PDF)

GWN7615 - Sales Kit **Overview and Basics**

About the GWN7615

The GWN7615 is an enterprise performance 802.11ac Wave-2 Wi-Fi access point to create scalability for medium-to-high user density environments. It offers dual-band 3×3:3 MU- MIMO technology and a sophisticated antenna design for maximum network throughput and expanded Wi-Fi coverage range. The GWN7615 is also supported by GWN.Cloud and GWN Manager, Grandstream's cloud and on-premise Wi-Fi management platforms. It is the ideal Wi-Fi AP for voice-over-Wi-Fi deployments.

Product Positioning

With support for advanced QoS, low-latency real-time applications, mesh networks , captive portals, 200+ concurrent clients per AP and dual Gigabit network ports with PoE/PoE+, the GWN7615 can be used to create a scalable solution as big or small as needed for the deployment scenario, from office buildings to reta il locations, hotels and more.



client devices





Competitive Features

- 1.75Gbps aggregate wireless throughput and 2xGigabit wireline ports
- Dual-band 3x3:3 MU-MIMO technology
- Supports 200+ concurrent Wi-Fi client devices
- Up to 175-meter coverage range
- Self power adaptation upon auto-detection of PoE/PoE+ Anti-hacking secure boot and critical data/control lockdown
- Embedded controller can manage up to 50 local GWN series
- APs; GWN.Cloud offers unlimited AP management; GWN. Manager offers premise-based software controller

Wi-Fi Standards	IEEE 802.11 a/b/g/n/ac (Wave-2)
Antennas	3 dual band internal antennas 2.4GHz: gain 3dBi, 5 GHz: gain 3dBi
Frequency Bands	2.4GHz radio: 2412 - 2484 GHz / 5GHz radio: 5180 - 5825 GHz
Coverage Range	Up to 175 meters *coverage range can vary based on environment
Wi-Fi and System Security	WEP, WPA/WPA2-PSK, WPA/WPA2 Enterprise, anti-hacking secure boot and critical data/control lockdown via digital signatures, unique security certificate and random default password per device
Concurrent Clients	200+
Network Interfaces	2 x autosensing 10/100/1000 Base-T Ethernet Ports

Poe



GWN7605LR Sales Kit

The sales kit is a guide to everything you need to know about selling the GWN7605LR Weatherproof Wi-Fi Access Point

The Sales Kit includes:

- · Overview and Basics
- Key Differentiators
- Comparison vs. Competition
- Deployment Scenarios
- Integration with other Grandstream Products

Translations

English (PDF)

Portuguese (PDF)

Spanish (PDF)



About the GWN7605LR

The GWN7605LR comes equipped with dual-band 2x2:2 MU-MIMO technology and a sophisticated antenna design for extended coverage range of up to 250 meters. It uses a controller-less distributed network management architecture in which the controller is embedded within the product's Web user interface for easy administration of locally deployed WI-Fi APs. The GWN7605LR is also supported by GWN.Cloud and GWN Manager, Grandstream's cloud and on-premise Wi-Fi management platform. Powered by market leading technology for advanced QoS, fast roaming, mesh networks, captive portals, support for 100+ concurrent clients and dual Gigabit network ports, the GWN7605LR is an ideal Wi-Fi access point for low-latency jitter-sensitive real-time applications (such as voice/video-over-Wi-Fi devices & applications) in low-to-medium user density scenarios.

Product Positioning

The GWN7605LR is an outdoor Wi-Fi access point that offers extended coverage range support for both indoor and outdoor deployments thanks to its innovative antenna and weatherproof design. The GWN7605LR comes equipped with dual-band 2X2:2 MU-MIMO technology and a sophisticated antenna design for extended coverage range of up to 250 meters.

Competitive Features

- 1.27Gbps aggregate wireless throughput and 2xGigabit wireline ports
- Dual-band 2x2:2 MU-MIMO with beamforming technology
- Supports 100+ concurrent Wi-Fi client devices
- Up to 250-meter coverage range
 Self power adaptation of DeF/F
- Self power adaptation upon auto-detection of PoE/PoE+
 Anti-hacking secure boot and critical data/control lockdown
- via digital signatures Embedded controller can manage up to 50 local GWN series APs; GWN.Cloud offers unlimited AP management; GWN Manager offers premise-based software controller

GWN7605LR Key Technical Specifications

Wi-Fi Standards	IEEE 802.11a/b/g/n/ac (Wave-2)
Antennas	2 dual band internal antennas 2.4GHz: gain 3dBi, 5 GHz: gain 3dBi
Frequency Bands	2.4GHz radio: 2412 - 2484 GHz / 5GHz radio: 5180 - 5825 GHz
Coverage Range	Up to 250 meters *coverage range can vary based on environment
Wi-Fi and System Security	WEP, WPA/WPA2-PSK, WPA/WPA2 Enterprise (TKIP/AES), anti-hacking secure boot and critical data/control lockdown via digital signatures, unique security certificate and random default password per device
Concurrent Clients	100+
Network Interfaces	2 x autosensing 10/100/1000 Base-T Ethernet Ports



GWN7615 Presentation



Translations

English (PowerPoint)

English (PDF)

Portuguese (PowerPoint)

Portuguese (PDF)

Spanish (PowerPoint)

Spanish (PDF)



GWN7605LR Presentation



TranslationsEnglish (PowerPoint)English (PDF)Portuguese (PowerPoint)Portuguese (PDF)Spanish (PowerPoint)Spanish (PDF)



GWN7615 & GWN7605LR Marketing Materials

Email

Email Editable File (InDesign) Email (PDF) Email Copy (Word) Verticals Image Email Banner (PNG) Email Banner (PSD) GWN7615 Product Image (PNG) GWN7605LR Product Image (PNG) Icons (PNG)

Email Signature

Email Signature Editable File (PSD) Email Signature (PNG)



Indoor & Outdoor Wi-Fi Access Points

Grandstream has released two new additions to the GWN Series of Wi-Fi Access Points to include, an 802.11ac Wave-2 3×3:3 Enterprise Wi-Fi Access Point, and a Dual-band 2×2:2 MU-MIMO Outdoor Long-Range Wi-Fi Access Point.

Press Release

Grandstream Releases New Additions to GWN Series Wi-Fi Access Points

NEW!



New Product Launch! Grandstream Releases New Additions to GWN Series of Wi-Fi APs

The GWN/1615 is an entertained and performance 802.11a.Wave-2 Wi-Fi access point to the GWN/1615 is an entertained and performance 802.11a.Wave-2 Wi-Fi access point to outdoor Wi-Fi access point that offers extended coverage range support for both indoor and outdoor deployments thanks to its innovative antenna and weatherproof design. The GWN series of Wi-Fi Access Points is supported by GWN. Cloud and GWN Manager, Grandstreams olud and on-permise Wi-Fi amagement platform. Powered by market-leading technology olud and on-permise Wi-Fi amagement platform. Powered by market-leading technology of the series For advanced QoS, fast roaming, mesh networks, captive portals, dual Gigabin networks ports support for up to 200 devices on the GWN7615 and 100 on the GWN7605LR. The series can be used to create a scalable solution as big or small as needed for the deployment scenario, from office buildings to retail locations, hotels, schools and more.

Key Technical Specifications

GWN7615

Up to 175-meter coverage range 1.75Gbps aggregate wireless throughput and 2x Gigabit wireline ports Dual-band 3x3:3 MU-MIMO technology

Self power adaptation upon auto detection of PoE or PoE+

upport 200+ concurrent Wi-Fi client devices Advanced QoS to ensure real-time performance of low-latency applications Anti-hacking secure boot and critical data/control lockdown via digital signatures, unique security

certificate/random default password per device Embedded controller can manage up to 50 local GWN series APs; GWN.Cloud offers unlimited AP management; GWN.Manager offers premise based software controller

GWN7605LR

Up to 250-meter coverage range IP66 weatherproof certification when mounted

vertically 1.27Gbps aggregate wireless throughput and 2×Gigabi

wireline ports Dual-band 2×2:2 MUMIMO with beam-forming

technology Self power adaptation upon auto detection of PoE o

supports 100+ concurrent Wi-Fi client devices

Advanced OoS to ensure real-time performance of

low-latency applications Anti-hacking secure boot and critical data/control lock down

Flexibility of 2 detachable/changeable antennas for different application scenarios Embedded controller manages up to 50 local GWN APs

GWN.Cloud offers unlimited AP management, & GWN Manager offers on-premise software AP manager

 (\Box) (((•))) ß 250 meters Gigabit

Deployment Scenarios

3x3

this product



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Contact Us to Learn More List how your customers can contact you to learn more about



Digital Marketing - Social Template

Create your own Social Media Image

Use the editable template to customize your own social image, or create your own using the elements provided below. We recommend using the text provided in the messaging and strategy on page 2 & 3.

Social Image w/ text Template: Editable Photoshop File Social Image w/ text_English (PNG)

Stock Photos (2 Options) Option 1 Option 2

Icons (white): All 4 Icons 3x3 MIMO Gigabit Security 250-Meters Wi-Fi

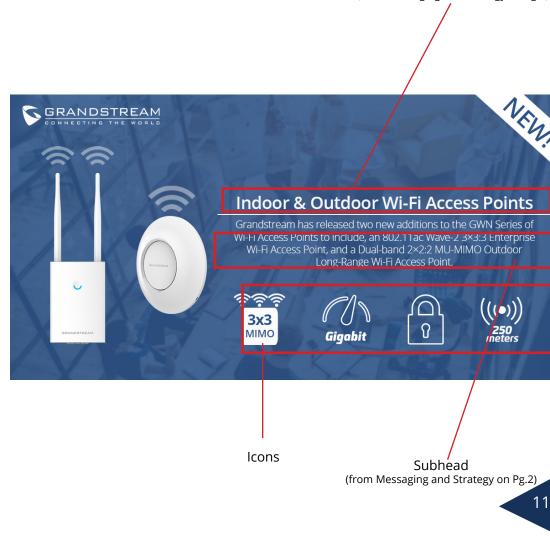
Product Images <u>GWN7605LR_front_Antennas</u> <u>GWN7615_right</u>

Logo (add your own or use Grandstream's) Logo_white Logo_blue

Official Grandstream Colors:

Deep Blue:





Tagline

(from Messaging and Strategy on Pg.2)

Digital Marketing - Social Paid / Cover Photo

Paid Social Ad (no text)

Social Image (no text) Social Image (limited text)

Paid/Non-Paid Social Copy Suggested Social Copy





Facebook Cover Photo - mobile and desktop friendly

Facebook Cover Photo_Editable (PSD) Facebook Cover Photo_English (PNG)





Digital Advertising - Banner Ads Template

What are Banner Ads?

Banner advertising is synonymous with display ads. They're placed in high-traffic locations on webpages, creating brand awareness and generating click-throughs, purchases, and leads. These high-visibility locations include the front, bottom, or the side of a webpage; places where the eyes of browsers usually wander.

See the next page for recommended sizing

Ad Banner 300x250 Editable Photoshop File (300x250 Sample) Ad Banner Sample 300x250 (PNG) Learn More Orange Button

Icons (white): <u>All 4 Icons</u>

3x3 MIMO Gigabit Security 250-Meters Wi-Fi

Product Images <u>GWN7605LR_front_Antennas</u> <u>GWN7615_right</u>

Logo (add your own or use Grandstream's) Logo_white Logo_blue

Official Grandstream Colors:

Deep Blue:



#295288



RGB: 70 / 168 / 202 #46A7C9

RGB: 42 / 83 / 137

Grey:



RGB: 156 / 158 / 159 #9C9D9F

Orange (Secondary Color): RGB: 255 / 83 / 13 #FF530D

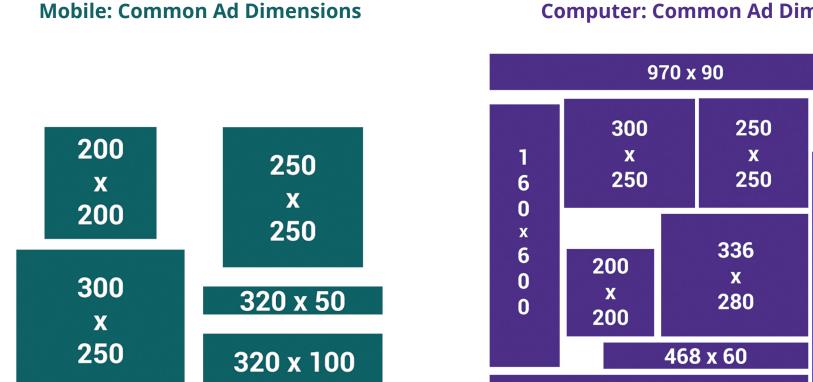


Tagline

(from Messaging and Strategy

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Digital Advertising - Banner Ads Sizing



Computer: Common Ad Dimensions

728 x 90



300

X

600

Marketing Assets

- 1. Product Images
- GWN7615 front .
- GWN7615_right .
- GWN top w/ background .
- <u>GWN_top</u> •
- GWN7605LR Front w/ Antennas .
- GWN7605LR Front .
- GWN7605LR Side .
- 2. GWN7615 Datasheet Feature icons
- 3x3 MIMO .
- 175 Meters .
- Gigabit .
- PoE .
- Devices .
- QoS .
- Security .
- Embedded Controller .
- 3. GWN7605LR Datasheet Feature Icons
- 2x2 MIMO .
- 250 Meters .
- Gigabit .
- PoE .
- Devices .
- QoS .
- Security .
- **Embedded** Controller .
- **Detachable Antennas** .



GWN7615 Front



GWN7615 Right



GWN7615 Top w/ Background





GWN7605LR Front



GWN7605LR Side









Detachable Antennas





PoE

Devices

Embedded Controller