## Partner Marketing Kit

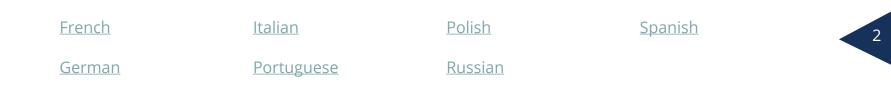
GRANDSTREAM

**GWN7605** 

### Messaging Strategy

### GWN7605

| Tagline             | Mid-Tier Wave-2 2x2:2 Wi-Fi Access Point   |
|---------------------|--|
| Subhead             | The GWN7605 is an affordable and scalable Wi-Fi solution for retail locations, restaurants, small offices and more.  |
| GWN7605 Positioning | The GWN7605 is an affordable 802.11ac Wave-2 Wi-Fi access point ideal for small to medium wireless network deployments with medium user density. It offers dual-band 2x2:2 MU-MIMO with beam-forming technology and a sophisticated antenna design for maximum network throughput and expanded Wi-Fi coverage range. It is the ideal access point for Wi-Fi voice and video deployments, and offers a seamless connection with Grandstream's Wi-Fi-capable voice and video IP phones. With support for advanced QoS, low-latency real-time applications, mesh networks, captive portals, 100+ concurrent clients per AP and dual Gigabit network ports with PoE/PoE+ the GWN7605 is ideal for deployments such as retail locations, restaurants, small offices and more. |
| Key Differentiators | <ul> <li>1.27Gbps aggregate wireless throughput and 2xGigabit wireline ports</li> <li>Dual-band 2x2:2 MU-MIMO with beamforming technology</li> <li>Self power adaptation upon auto detection of PoE/PoE+</li> <li>Supports 100+ concurrent Wi-Fi client devices</li> <li>Up to 165-meter coverage range</li> <li>Advanced QoS to ensure real-time performance of low-latency applications</li> <li>Anti-hacking secure boot and critical data/control lockdown via digital signatures, unique security certificate/random default password per device</li> <li>Embedded controller can manage up to 50 local GWN series APs; GWN.Cloud offers unlimited AP management; GWN Manager offers premise-based software controller</li> </ul>                                   |



### GWN7605 Datasheet

# BANDETING THE WORLD

#### 802.11ac Wave-2 2x2:2 Wi-Fi Access Point **GWN7605**

The GWN7605 is an affordable 802.11ac Wave-2 Wi-Fi access point ideal for small to medium wireless network deployments with medium user density. It offers dual-band 2x2:2 MU-MIMO with beam-forming technology and a sophisticated antenna design for maximum network throughput and expanded Wi-Fi coverage range. To ensure easy installation and management, the GWN7605 uses a controller-less distributed network management design in which the controller is embedded within the product's web user interface. The GWN7605 is also supported by GWN. Cloud and GWN Manager, Grandstream's cloud and on-premise Wi-Fi management platform. It is the ideal Wi-Fi AP for voicewie-Wi-Fi deployments and offers a seamless connection with Grandstream's Wi-Fi capable IP phones. With support for advanced QoS, low-latency real-time applications, mesh networks, captive portals, 100+ concurrent clients per AP and dual Gigabit network ports with PoE/PoE+, the GWN7605 is a scalable Wi-Fi solution for deployments such as retail locations, restaurants, small offices and more.



| Wi-Fi Standards                   | IEEE 802.11a/b/g/n/ac (Wave-2)  |
|-----------------------------------|---|
| Antennas                          | 2 dual band internal antennas<br>2 4GHz, gain 3dBi<br>5 GHz, gain 3dBi  |
| Wi-Fi Data Rates                  | IEEE B022116. C5 Mbps to B027 Mbps<br>IEEE B022116. C5 Mbps to B020 Mbps<br>IEEE B022116. C5 Mbps<br>IEEE |
| Frequency Bands                   | 2.4 GHz Radio: 2412 - 2484 MHz<br>5 GHz Radio: 5180-5825 MHz  |
| Channel Bandwidth                 | 2.4G: 20 and 40 MHz<br>5G: 20,40 and 80 MHz   |
| Wi-Fi and System Security         | WEP, WPA/WPA2-PSK, WPA/WPA2 Enterprise (TKIP/AES), anti-hacking secure boot and critical<br>data/control lockdown via digital signatures, unique security certificate and random default<br>password per device   |
| мімо                              | 2x2:2 2.4GHz (MIMO)<br>2x2:2 5GHz (MU-MIMO)   |
| Coverage Range                    | Up to 165 meters<br>*coverage range can vary based on environment   |
| Maximum TX Power                  | 5G:24dBm<br>2.4G:22dBm<br>*Maximum power varies by country, frequency band and MCS rate   |
| Receiver Sensitivity              | 2.46<br>2.62 Litb96dBm@1Mbps88dBm@11Mbps; 802,11g93dBm@6Mbps, 75dBm@54Mbps;<br>802,11t96dBm@MCS7, 802,11tn.40MHz:-70dBm@MCS7<br>56<br>802,11a:-2dBm@MCS9,802,11a:20MHz:-50dBm@MCS8; 802,11a:LHT40-<br>63dBm@MCS8; 802,11a:80MHz-50dBm@MCS9  |
| SSIDs                             | 8 SSIDs per radio   |
| Concurrent Clients                | 100+  |
| Network Interfaces                | 2 x autosensing 10/100/1000 Base-T Ethernet Ports   |
| Auxiliary Ports                   | 1 x Reset Pinhole, 1 x Kensington lock  |
|                                   | Indoor wall or ceiling mount, kits included   |
| LEDs                              | 3 x tri-color LED for device tracking and status indication   |
| Network Protocols                 | IPv4, IPv6, 802.1Q, 802.1p, 802.1x, 802.11e/WMM   |
|                                   | 802.11e/WMM, VLAN, TOS  |
|                                   | Embedded controller can manage up to 50 local GWN APs<br>GWN.Cloud offers a free cloud management platform for unlimited GWN APs<br>GWN.Manager offers premise-based software controller for up to 3,000 GWN APs  |
| Power and Green Energy Efficiency | PoE 802.3af/ 802.3at;<br>Maximum Power Consumption:10.16W   |
| Environmental                     | Operation: 0°C to 40°C<br>Storage - 10°C to 60°C<br>Humidhy: 10% to 90% Non-condensing  |
| Physical                          | Unit Dimension: 180.4mmx180.4mmx40.8mm; Unit Weight: 388.2g<br>Entire Package Dimension: 228.5x220x79mm; Entire Package Weight: 719.3g  |
|                                   | GWN7605 802.11ac Wireless AP, Mounting Kits, Quick Start Guide  |
| Compliance                        | FCC, CE, RCM, IC  |
|                                   |   |

Translations

<u>English</u>

<u>French</u>

<u>German</u>

<u>ltalian</u>

<u>Polish</u>

**Portuguese** 

<u>Russian</u>

**Spanish** 

www.grandstream.com

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### **GWN7605** Sales Kit

The sales kit is a guide to everything you need to know about selling the GWN7605 Wi-Fi Access Point

The Sales Kit includes:

- Overview and Basics
- Key Differentiators
- Comparison vs. other Grandstream Models
- Competitive Comparison
- Deployment Scenarios
- Integration with other Grandstream Products

### GWN7605 - Sales Kit **Overview and Basics**

#### About the GWN7605

The GWN7605 is an affordable 802.11ac Wave-2 Wi-Fi access point ideal for small-to-medium wireless network deployments with medium user density. It offers dual-band 2x2:2 MU-MIMO with beam-forming technology and a sophisticated antenna design for maximum network throughput and expanded Wi-Fi coverage range. The GWN7605 is also supported by GWN.Cloud and GWN Manager, Grandstream's cloud and on-premise Wi-Fi management platform.

### **Product Positioning**

The GWN7605 is an affordable, scalable Wi-Fi solution for retail locations, restaurants, small offices, and more that want to support 100+ clients within a 165-meter range. This simple solution supports a variety of advanced features including advanced QoS, support for low-latency real-time applications, mesh networks, captive portals, and dual Gigabit ports with PoE/ Self power adaptation upon auto-detection of PoE/PoE+ PoE+.



#### **Competitive Features**

- 1.27Gbps aggregate wireless throughput and 2xGigabit wireline ports
- Dual-band 2x2:2 MU-MIMO with beamforming technology
- Supports 100+ concurrent Wi-Fi client devices
- Up to 165-meter coverage range
- Anti-hacking secure boot and critical data/control lockdown via digital signatures
- Embedded controller can manage up to 50 local GWN series APs; GWN.Cloud offers unlimited AP management; GWN. Manager offers premise-based software controller

| GWN7605 Ke | / Technical Specifications |   |
|------------|----------------------------|---|
|            |                            | _ |

| Wi-Fi Standards              | IEEE 802.11a/b/g/n/ac (Wave-2)   |
|------------------------------|--|
| Antennas                     | 2 dual band internal antennas<br>2.4GHz: gain 3dBi, 5 GHz: gain 3dBi   |
| Frequency Bands              | 2.4GHz radio: 2412 - 2484 GHz / 5GHz radio: 5180 - 5825 GHz  |
| Coverage Range               | Up to 165 meters<br>*coverage range can vary based on environment  |
| Wi-Fi and System<br>Security | WEP, WPA/WPA2-PSK, WPA/WPA2 Enterprise (TKIP/AES), anti-hacking secure boot and critical data/control<br>lockdown via digital signatures, unique security certificate and random default password per device |
| Concurrent Clients           | 100+   |
| Network Interfaces           | 2 x autosensing 10/100/1000 Base-T Ethernet Ports  |

Translations

English

Portuguese

**Spanish** 



### **GWN7605** Presentation



Translations English (PowerPoint) English (PDF) Portuguese (PowerPoint) Portuguese (PDF) Spanish (PowerPoint)



### GWN7605 Marketing Materials

### Email

<u>GWN7605 Email Editable File (InDesign)</u> <u>GWN7605 Email (PDF)</u> <u>GWN7605 Email Copy (Word)</u> <u>GWN7605 Verticals Image (PNG)</u> <u>GWN7605 Email Banner (PNG)</u> <u>GWN7605 Email Banner (PSD)</u>

### **Email Signature**

<u>GWN7605 Email Signature Editable File (PSD)</u> <u>GWN7605 Email Signature (PNG)</u>



### **Press Release**

Grandstream Releases a New Mid-Tier Wave-2 2x2:2 Wi-Fi AP



#### New Product Launch! Grandstream's New Mid-Tier Wave-2 2x2:2 Wi-Fi Access Point

The GWN7605 is an affordable and scalable Wi-Fi access point ideal for small to medium wireless network deployments with medium user density. It offers dual-band 2x2:2 MU-MIMO with beam-forming technology and a sophisticated antenna design for maximum network throughput and expanded Wi-Fi coverage range. It is the ideal access point for VoWi-Fi deployments and offers a seamless connection with Grandstream's Wi-Fi-capable voice and video IP phones. The GWN7605 is ideal for deployments such as retail locations, restaurants, small offices and more.

#### **Key Technical Specifications**

- 1.27Gbps aggregate wireless throughput and 2xGigabit wireline ports
  - Dual-band 2x2:2 MU-MIMO with beamforming technology
  - Self power adaptation upon auto detection of PoE/PoE+
  - Supports 100+ concurrent Wi-Fi client devices
    Up to 165-meter coverage range
- Advanced QoS to ensure real-time performance of lowlatency applications
- Anti-hacking secure boot and critical data/control lockdown via digital signatures, unique security certificate/ random default password per device
- Embedded controller can manage up to 50 local GWN series APs; GWN.Cloud offers unlimited AP management; GWN Manager offers premise-based software controller



#### **Deployment Scenarios**



Contact Us to Learn More

List how your customers can contact you to learn more about this product

### GWN7605 Digital Marketing - Social Template

### Create your own Social Media Image

Use the editable template to customize your own social image, or create your own using the elements provided below. We recommend using the text provided in the messaging and strategy on pg.2.

Social Image w/ text Template: Editable Photoshop File Social Image w/ text\_English (PNG)

Stock Photos (2 Options) Option 1 Option 2

#### Icons (white):

All 4 Icons 165 Meters Gigabit Security 2x2 MIMO Wi-Fi

Product Images GWN7605 Front GWN7605 Right

Logo (add your own or use Grandstream's) Logo\_white Logo\_blue

Official Grandstream Colors:

#### Deep Blue:





Tagline

### GWN7605 Digital Marketing - Social Paid / Cover Pho-

### Paid Social Ad (no text)

<u>GWN7605 Social Image (No Text)</u> <u>GWN7605 Social Image (Limited Text)</u>

Paid/Non-Paid Social Copy GWN7605 Suggested Social Copy





### **Cover Photo**

<u>Cover Photo Facebook (PSD)</u> <u>Cover Photo Facebook (PNG)</u>





### GWN7605 Digital Advertising - Banner Ads Template

### What are Banner Ads?

Banner advertising is synonymous with display ads. They're placed in high-traffic locations on webpages, creating brand awareness and generating click-throughs, purchases, and leads. These high-visibility locations include the front, bottom, or the side of a webpage; places where the eyes of browsers usually wander.

See the next page for recommended sizing

Ad Banner 300x250 Editable Photoshop File (300x250 Sample) GWN7605 Ad Banner 300x250 English (JPEG)

#### lcons: <u>Wi-Fi\_white</u> <u>Wi-Fi\_blue</u>

Product Images GWN7605 Front GWN7605 Right

Logo (add your own or use Grandstream's): Logo\_white Logo\_blue

#### Official Grandstream Colors:

#295288

#### Deep Blue:

Aqua Blue:



RGB: 70 / 168 / 202 #46A7C9

RGB: 42 / 83 / 137

#### Grey:



RGB: 156 / 158 / 159 #9C9D9F

Orange (Secondary Color): RGB: 255 / 83 / 13 #FF530D





### GWN7605 Digital Advertising - Banner Ads Sizing

#### **Mobile: Common Ad Dimensions** 970 x 90 300 250 200 х X 1 250 6 250 250 X X 0 200 250 х 336 6 200 Х 0 300 х 320 x 50 280 0 200 X 250 468 x 60 320 x 100



728 x 90



300

х

600

### Marketing Assets

- 1. Product Images
- GWN7605 Front
- <u>GWN7605 Top Ceiling Mount</u>
- <u>GWN7605 Top</u>
- GWN7605 Right
- 2. Datasheet Feature icons
- <u>165 Meters</u>
- <u>2x2 MIMO</u>
- <u>Gigabit</u>
- <u>PoE</u>
- <u>Devices</u>
- <u>QoS</u>
- <u>Security</u>
- Network Management







Front

Top Ceiling Mount

Right



Devices



2x2MIMO



165 Meters



QoS

