Partner Marketing Kit

DSTREAM

GRANDSTREAM

GSC3620

Table of Contents

Sales Kit	<u>3</u>
Presentation	<u>4</u>
Product Messaging	<u>5</u>
Datasheets	<u>6</u>
Marketing Materials (Email, Email Signature, Press Release)	7
Digital Marketing- Social Template	<u>8</u>
Digital Marketing- Paid Social / Cover Photo	<u>9</u>
Digital Advertising- Paid Banner Ads	<u>10-11</u>
Marketing Assets (Product Images, Feature Icons)	<u>12</u>



GSC3620 Sales Kit

GSC3620 - Sales Kit Overview and Basics

About the GSC3620

The GSC3620 is a weatherproof infrared (IR) ceiling-mounted dome IP camera with a 2.8mm-12mm varifocal lens. It's variable focal lens makes it an ideal device for wide-angle monitoring of nearby subjects in environments such as building entrances, corridors, banks, hotels, retail stores and offices, as well as narrow-angle monitoring of far field subjects in environments such as streets, towers, ware houses, farms and etc. The electronic auto-focus capability ensures plug-and-play installation without requiring manual tuning or worry about loss of focus over time of operation.

Product Positioning

This IP camera is built for varifocal and auto-focus monitoring of environments such as banks, hotels, retail, offices, warehouses, and building entrances. It allows IP video surveillance to easily be added to any SIP network, while allowing for integration with other Grandstream solutions and SIP endpoints.

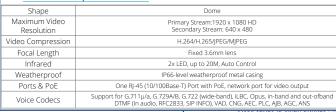


Technical Specifications

- 1080p HD video resolution, varifocal from 2.88mm to 12mm
- IP66-level weatherproof capability

Competitive Features

- Smart infrared technology to monitor activity at night in outdoor or dark enclosed spaces
- Can be managed with Grandstream's free GSURF Pro and other ONVIF-compliant management software
- Built-in PoE for power and network connection
- Supports alert notifications via outbound voice or video call & email screenshot
- SIP/VoIP support for video and audio streaming to endpoints Supports motion detection



- GSUF Pro - use Grandstream's free video management software for monitoring and recording

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Alerts and Notifications

- The GSC3620 can send voice/video call alerts to any SIP endpoint when an alarm or alert is triggered.
- Dual-stream support allows the camera to send alerts and continue recording.
 - continue recording The camera can also send email screenshots

Weatherproof Casing

The GSC3620 is built with IP66 certified weatherproof metal casing allowing them to be installed outdoors in locations where weather may be a concern

Motion Detection



Built-in support for motion detection The GSC3620 can be configured to automatically take action upon motion detection, including start recording, send alerts to other SIP endpoints, send email screenshots and more

Day / Night Use

ions

 The device includes smart infrared technology to control white balance and exposure
This allows the camera to monitor activity at night in outdoor or dark enclosed spaces, in addition to normal light conditions

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ONVIF Compliant

The camera is ONVIF Profile-S compliant, allowing them to be used with ONVIF compliant video management systems and devices

Varifocal Lens

1080p *HD* The GSC3620 provides a variable focal length from 2.8mm to 12mm for monitoring close or distant points Lens can be tuned electronically to remove manual component and ensure plug-and-play installation

Translations

English



GSC Series of IP Security Cameras Presentation



Full HD IP Surveillance Cameras



Translations

English (PowerPoint)

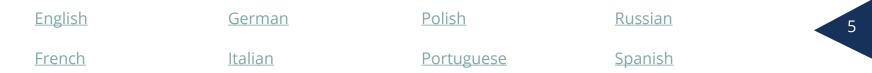
English (PDF)



Product Messaging

GSC3620

Tagline	Infrared Weatherproof Dome IP	⁹ Security Camera with Varifocal	Lens
Subtitle	The GSC3620 is an infrared weatherproof IP cameras designed with a varifocal lens and auto-focus for increased security and facility management in any setting.		
Positioning	varifocal lens - making it an ideal d to provide wide-angle monitoring o corridors, banks, hotels, retail stor for streets, towers, warehouses, ar capability ensures plug and-play in over time. The GSC3620 supports and exposure to monitor activity a GSURF Pro, Grandstream's free vid management systems. The GSC362 and facility control station for activ	nd farms, as well as anything in bet istallation without requiring manua motion detection and smart infrare t night in outdoor or dark enclosed leo management software, along w 20 pairs with Grandstream's video j re end-point monitoring and facility	variable focal lens allows it s such as building entrances, coring of distant subjects ween. The electronic auto-focus Il tuning or without loss of focus ed technology for white balance spaces. It can be managed with rith other ONVIF compliant video phones and GSC3570 HD intercom
Customer Challenges	A business needs surveillance cameras that can be adjusted for use in any monitoring setting.	ITSP customers and large enterprises looking for a way to manage a large deployment of security camera devices.	Customer looking for a complete security solution that supports SIP/VoIP to integrate with other endpoints and solutions.
Customer Solutions	The GSC3620 includes a variable focal lens, which can be adjusted anywhere between 2.8mm and 12mm, allowing it to be customized for the ideal lens setting needed for any location.	TR-069 allows centralized management and provisioning of mass product operations. Utilizing Grandstream Device Management System (GDMS), customers can manage and provision the GSC3600 series security cameras directly from the GDMS platform.	GSC series cameras are based on SIP and can communicate with other SIP endpoints like IP voice and video phones. Set cameras as SIP extensions to communicate with other devices and works within an existing VoIP network infrastructure.



GSC3620 Datasheets

GRANDSTREAM CONNECTING THE WORLD Infrared Weatherproof Varifocal and Auto-Focus Dome Camera GSC3620 The GSC3620 is a weatherproof infrared (IR) ceiling-mounted dome IP camera with a 2.8mm-12mm varifocal lens. It's variable focal lens makes it an ideal device for wide-angle monitoring of nearby subjects in environments such as building entrances, corridoncy, banks, bhetis, retail stores and offices, as well as narrow-angle monitoring of far field subjects in environments such as streets, towers, warehouses, farms and etc. The electronic auto-focus capability ensures plug-and-plu installation without requiring manual tuning or worry about loss of focus over time of operation. This device supports motion detection and smart infrared technology to monitor activity at night for outdoor or dark enclosed spaces. The GSC3620 can be managed with GSURP Fro, Grandstream's free video management software, along with other ONVIF-compliant video management systems. It pairs with Grandstream's video phones, GSC3570 H0 intercom and facility control station, and GSD3705 / GBS3710 door systems for active end-point monitoring and facility access control. By adding weatherproof capabilities, this is an ideal device for increasing security and facility management in any indoor or outdoor area. security and facility management in any indoor or outdoor area. ģ nd PoE \bigcirc 32 Built-in PoE to power the device and provide a network connection Varifocal and auto-focus lens for an adjustable field of view Supports motion detection Smart infrared technology for optimal white balance and exposure **M** 1080p HD SIP IP67-level weatherproof capability Supports alert SIP/VoIP support for Primary stream and Secondary stream notifications via outbound voice or video calls & email snapshots video and audio streaming to endpoints (external microphone required)

www.grandstroam.com

Network Protocol	SIP RFC3261, TCP/IP/UDP, RTP/RTCP, HTTP/HTTPS, ARP, ICMP, DNS (A record, SRV, NAPTR), DHCP, SSH, TFTP, NTP, STUN, LLDP-MED, TLS, SRTP	
Image Sensor Resolution	1/2.9" CMOS Sensor, 2 megapixel (2MP), 1920(H)x1080(V) resolution	
Video Compression	H.264/H.265/JPEG/MJPEG	
Supported Maximum Video Resolution	Primary Stream: 1920x1080; 1280x960; 1280x720 secondary Stream: 1280x720; 704x576; 640x480; 352x288; 320x240	
Video Output	Network	
Audio	Line-In: 1 x 3.5mm, 1-50mVpp; Line-Out: 1 x 3.5mm, 560Ω, 4.0Vpp	
Scanning System	Progressive	
Image Configuration	Saturation, Brightness, Contrast, Sharpness	
Focal Length	2.8mm - 12mm Varifocal, Electronic Auto-Focus	
Infrared LED	42µ x 2, up to 25M, Auto Control	
Ethernet	One RJ-45 (10/100Base-T) Port with PoE	
ONVIF	Yes, Profile S	
Day/Night	Color/ Black &White (IR-CUT)	
Motion Detection	Supported	
Language Supported		
	4 Rectangular Zone	
Weatherproof Grade	Metal , IP67-level weatherproof capability	
Power	DC12V±10%,1A (Power Adapter NOT Included) PoE: Support IEEE 802.3af	
Temperature / Humidity	-20 °C - 60 °C, RH95% Max	
Weight and Dimensions	Unit Dimensions: 128 x 108 (H) mm; Unit Weight: 720g; Package Weight: 870g	
Compliance	FCC, CE, RCM, IC	

Translations English Erench German Italian Polish Portuguese Russian Spanish

5.2020.01

6

GSC3620 Marketing Materials

Email

Email (Packaged InDesign File) Email (PDF) Email Text (Word) Email Banner (PSD) Email Banner (PNG)

Email Signature

Email Signature Editable File (PSD) Email Signature (PNG)

AVAILABLE NOW

The GSC3620 is an infrared weatherproof IP camera designed with a varifocal lens and auto-focus for increased security and facility management in any setting.



Press Release

Grandstream Releases New Addition to GSC Series of IP Security Cameras

Now Available Infrared Weatherproof Dome IP Security Camera with Varifocal Lens GSC3620



Grandstream Adds New Security Camera to GSC Series

The GSC3620 is a weatherproof infrared (IR) ceiling-mounted dome IP camera with a varifocal lens - making it an ideal device for any monitoring need. It's variable focal lens allows it to provide wide-angle monitoring of nearby subjects in environments such as building entrances, corridors, banks, hotels, retail stores, and offices, narrow-angle monitoring of distant subjects for streets, towers, warehouses, and farms, as well as anything in between.

Lens



Equipped with a 2.8mm-12mm varifocal and auto-focus lens for an adjustable field of view to focus on objects near or far. The GSC3620 also supports motion detection and smart infrared technology for optimal white balance and emportmo.

Video Management

The GSC3620 can be managed with GSURF Pro, Grandstream's free video management software, along with other ONVIF-compliant video management systems.





IP67-level weatherproof capability to protect weather elements such as dust, sand, rain, and more.

Deployment Scenarios

Weatherproof





ITSP customers and large enterprises looking for a way to manage a large deployment of security camera devices. Utilizing Grandstream Device Management System (GDMS), customers can manage and provision the GSC3600 series security cameras directly from the GDMS platform.



For a complete security station solution, the GSC3620 is based on SIP and can communicate with other SIP endpoints like IP voice and video phones. The GSC3620 can be set up with SIP extensions to communicate with other devices and work within an existing VOIP network infrastructure. Enterprises that need surveillance cameras that can be adjusted for use in any setting. The GSC3620 includes a variable focal lens, which can be adjusted anywhere between 2.8mm and 12mm, allowing it to be customized for the ideal lens setting needed for any location.



Any organization that needs and wants to offer a security solution that can be deployed for night time can use the GSC3620 that includes built-in infrared LEDs allow camera to clearly record at night and during the day.





Digital Marketing - Social Template

Create your own Social Media Image

Use the editable template to customize your own social image, or create your own using the elements provided below. We recommend using the text provided in the messaging and strategy on page 2 & 3.

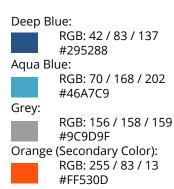
Social Image w/ text Template: Editable Photoshop File Social Image w/ text_ English (PNG)

Product Images GSC3620_front GSC3620_right

GSC3620 left

Logo (add your own or use Grandstream's) Logo_white Logo blue

Official Grandstream Colors:





Digital Marketing - Social Paid / Cover Photo

Paid Social Ad (no text)

Social Image (no text)

Paid/Non-Paid Social Copy Suggested Social Copy

Facebook Cover Photo - mobile and desktop friendly

Facebook Cover Photo_Editable (PSD) Facebook Cover Photo (PNG)



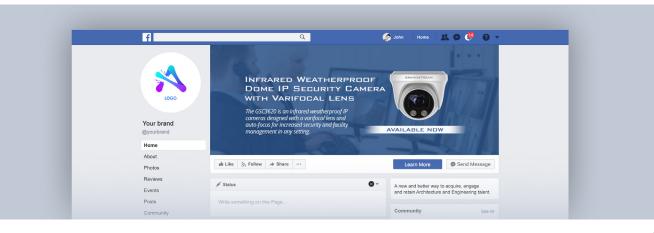


Contact us to learn more about Grandstream's new GSC3620 IP security camera.



GSC3620 Grandstream Networks	
WWW.GRANDSTREAM.COM	Learn More
15	7 Comments 3 Share
🏦 Like 🔳 Comment 🌧	Share





Digital Advertising - Banner Ads Template

What are Banner Ads?

Banner advertising is synonymous with display ads. They're placed in high-traffic locations on webpages, creating brand awareness and generating click-throughs, purchases, and leads. These high-visibility locations include the front, bottom, or the side of a webpage; places where the eyes of browsers usually wander.

See the following page for recommended sizing.

Ad Banner 300x250 Editable Photoshop File (300x250 Sample) Ad Banner Sample 300x250 (PNG)

Product Images GSC3620 front GSC3620_right GSC3620 left

Logo (add your own or use Grandstream's) Logo white Logo blue

Official Grandstream Colors:

Deep Blue:



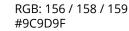
RGB: 42 / 83 / 137 #295288

Aqua Blue:



RGB: 70 / 168 / 202 #46A7C9

Grey:



Orange (Secondary Color): RGB: 255 / 83 / 13 #FF530D

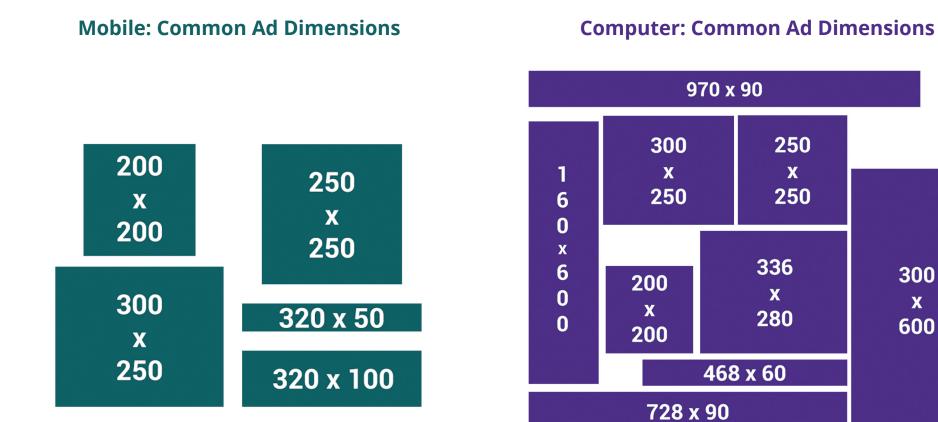
Infrared Weatherproof **Dome IP Security Camera** with Varifocal Lens

GSC3620





Digital Advertising - Banner Ads Sizing





Marketing Assets

1. Product Images

- GSC3620_front •
- GSC3620 right .
- GSC3620_left •
- 2. GUV3100 Feature icons
- **Motion Detection** •
- Infrared Technology .
- <u>PoE</u> •
- Lens •
- Alerts .
- <u>Weatherproof</u> •
- <u>1080p HD</u> .
- <u>SIP</u> .



Motion Detection



Alerts





GSC3620 Right



Infrared Technology



Weatherproof













