





GSC3610 & GSC3615

# Messaging Strategy

## GSC3610 & GSC3615

Tagline	Infrared Dome and Ceiling-Mounted IP Security Cameras	
Subtitle	The GSC3610 and GSC3615 are weatherproof IP cameras designed for increased security and facility management in any indoor or outdoor area for wide-angle monitoring of nearby subjects.	
Positioning	The GSC3610 and GSC33615 are weatherproof infrared (IR) ceiling-mounted and dome IP cameras with a 3.6mm lens, ideal for wide-angle monitoring of nearby subjects in environments such as banks, hotels, retail stores, offices, warehouses, and building entrances. The series supports motion detection and smart infrared technology for white balance and exposure to monitor activity at night or in dark enclosed spaces. Both cameras can be managed with GSURF Pro, Grandstream's free video management software, along with other ONVIF-compliant video management systems. The GSC3610 and GSC3615 pair with Grandstream's video phones and GSC3570 HD intercom and facility control station for active end-point monitoring and facility control. By adding weatherproof capabilities, these are ideal devices for increasing security and facility management in any indoor or outdoor area.	
Key Differentiators	<ul> <li>Supports motion detection</li> <li>3.6mm lens, ideal for wide-angle monitoring of nearby subjects</li> <li>Smart infrared technology for optimal white balance and exposure</li> <li>Built-in PoE to power the device and provide a network connection</li> <li>Supports alert notifications via outbound voice or video call &amp; email screenshot</li> <li>IP66-level weatherproof capability</li> <li>Primary stream 1920x1080 and Secondary stream 640x480</li> <li>SIP/VoIP support for video and audio streaming to endpoints (external microphone required)</li> </ul>	

<u>French</u>	<u>ltalian</u>	
<u>German</u>	<u>Portuguese</u>	Russian

<u>Spanish</u>

## GSC3610 Datasheet



**Translations** 

**English** 

**French** 

German

Italian

Polish

**Portuguese** 

Russian

**Spanish** 

## GSC3615 Datasheet



**Translations** 

**English** 

**French** 

German

Italian

Polish

**Portuguese** 

Russian

**Spanish** 

## GSC3610 & GSC3615 Sales Kit

The sales kit is a guide to everything you need to know about selling the GSC3600 Series, IP Security Cameras.

#### The Sales Kit includes:

- Overview and Basics
- Key Differentiators
- · Comparison vs. Competition
- Deployment Scenarios
- Integration with other Grandstream Products

### GSC3610 & GSC3615 - Sales Kit Overview and Basics

#### About the GSC3610 and GSC3615

The GSC3610 and GSC3615 are weather-proof Infrared (IR) IP surveillance cameras with a 3.6mm lens - ideal for wide-angle monitoring of nearby subjects. They can be integrated with a wide-variety of Grandstream solutions, support motion detection and offer smart infrared technology for monitoring activity at night in outdoor or dark enclosed spaces. The GSC3615 features a bullet-camera design for wall mounting, while the GSC3610 provides a dome camera ideal for being mounted on a ceiling.

### **Product Positioning**

These IP cameras are built for wide-angle monitoring of nearby . 1080p HD video resolution, fixed 3.6mm lens subjects in environments such as banks, hotels, retail, offices,

IP66-level weatherproof capability warehouses, and building entrances. They allow IP video surveillance to easily be added to any SIP network, while allowing for integration with other Grandstream solutions and SIP endpoints.





**Technical Specifications** 





### Competitive Features

- · Smart infrared technology to monitor activity at night in
- · Can be managed with Grandstream's free GSURF Pro and other ONVIF-compliant management software
- · Built-in PoE for power and network connection
- · Supports alert notifications via outbound voice or video call & email screenshot
- · SIP/VoIP support for video and audio streaming to endpoints
- · Supports motion detection

	GSC3610	GSC3615	
Shape	Dome	Bullet	
Maximum Video Resolution	Primary Stream:1920 x 1080 HD Secondary Stream: 640 x 480		
Video Compression	H.264/H.265/JPEG/MJPEG		
Focal Length	Fixed 3.6mm lens		
Infrared	2x LED, up to 20M, Auto Control		
Weatherproof	IP66-level weatherproof metal casing		
Ports & PoE	One RJ-45 (10/100Base-T) Port with PoE, network port for video output		



**Translations** 

English

Portuguese

**Spanish** 

## GSC3610 & GSC3615 PowerPoint Presentation



**Translations** 

English (PowerPoint)

English (PDF)

Portuguese (PowerPoint)

Portuguese (PDF)

**Spanish (PowerPoint)** 

Spanish (PDF)

# Marketing Materials

## **Email**

GSC3610/GSC3615 Email Editable File (InDesign)

GSC3610/GSC3615 Email (PDF)

GSC3610/GSC3615 Email Copy (Word)

GSC3610/GSC3615 Verticals Image

GSC3610/GSC3615 Email Banner (PNG)

GSC3610/GSC3615 Email Banner (PSD)

GSC3610/GSC3615 Product Image (PNG)

## **Email Signature**

GSC3610/GSC3615 Email Signature Editable File (PSD) GSC3610/GSC3615 Email Signature (PNG)



### **Press Release**

Grandstream Releases New Series of IP Security Cameras



### New Product Launch!

#### **Grandstream's New Series of IP Security Cameras**

The GSC3610 and GSC33615 are weatherproof infrared (IR) ceiling-mounted and dome IP cameras with a 3.6mm lens, ideal for wide-angle monitoring of nearby subjects in environments such as banks, hotels, retail stores, offices, warehouses, and building entrances. The series supports motion detection and smart infrared technology for white balance and exposure to monitor activity at night or in dark enclosed spaces. Both cameras can be managed with GSURF Pro, Grandstream's free video management software, along with other ONVIF-compliant video management systems. The GSC3610 and GSC3615 pair with Grandstream's video phones and GSC3570 HD intercom and facility control. By adding weatherproof capabilities, these are ideal devices for increasing security and facility management in any indoor or outdoor area.

#### **Key Technical Specifications**



- Supports motion detection
- 3.6mm lens, ideal for wide-angle monitoring of nearby subjects
- Smart infrared technology for optimal white balance and exposure
- Built-in PoE to power the device and provide a network connection
- Supports alert notifications via outbound voice or video call & email screenshot
- · IP66-level weatherproof capability
- Primary stream 1920x1080 and Secondary stream 640x480
- SIP/VoIP support for video and audio streaming to endpoints (external microphone required)









#### **Deployment Scenarios**



#### **Contact Us to Learn More**

List how your customers can contact you to learn more about this product

# Digital Marketing - Social Template

### **Create your own Social Media Image**

Use the editable template to customize your own social image, or create your own using the elements provided below. We recommend using the text provided in the messaging and strategy on pg.2.

Social Image w/ text Template:

Editable Photoshop File
Social Image w/ text English (PNG)

Stock Photos (2 Options)

Option 1 Option 2

Icons (white):

All 4 Icons Motion Detection Infrared Weatherproof 1080p

**Product Images** 

GSC3610\_front GSC3615\_left

Logo (add your own or use Grandstream's)

Logo\_white Logo\_blue

Official Grandstream Colors:

Deep Blue:

RGB

RGB: 42 / 83 / 137

#295288 Agua Blue:

R0

RGB: 70 / 168 / 202

#46A7C9

Grey:

RGB: 156 / 158 / 159

#9C9D9F

Orange (Secondary Color):

RGB: 255 / 83 / 13 #FF530D



Tagline

(from Messaging and Strategy on Pg.2)

## Digital Marketing - Social Paid / Cover Photo

### Paid Social Ad (no text)

GSC3610/GSC3615 Social Image (no text)
GSC3610/GSC3615 Social Image (limited text)

Paid/Non-Paid Social Copy
GSC3610/GSC3615 Suggested Social
Copy





**Cover Photo -** mobile and desktop friendly

<u>Facebook Cover Photo\_Editable (PSD)</u> <u>Facebook Cover Photo\_English (PNG)</u>



# Digital Advertising - Banner Ads Template

#### What are Banner Ads?

Banner advertising is synonymous with display ads. They're placed in high-traffic locations on webpages, creating brand awareness and generating click-throughs, purchases, and leads. These high-visibility locations include the front, bottom, or the side of a webpage; places where the eyes of browsers usually wander.

See the next page for recommended sizing

Ad Banner 300x250

Editable Photoshop File (300x250 Sample)
GSC3610/GSC3615 Ad Banner Sample 300x250 (PNG)
Learn More Orange Button

Icons (white):

All 4 Icons Motion Detection Infrared Weatherproof 1080p

Product Images GSC3610 front

GSC3615\_left

Logo (add your own or use Grandstream's)

Logo\_white Logo\_blue

Official Grandstream Colors:

Deep Blue:

RGB: 42 / 83 / 137 #295288

Aqua Blue:

RGB: 70 / 168 / 202 #46A7C9

Grey:

RGB: 156 / 158 / 159 #9C9D9F

Orange (Secondary Color):

RGB: 255 / 83 / 13 #FF530D

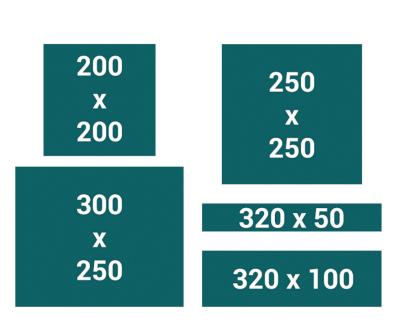


Tagline

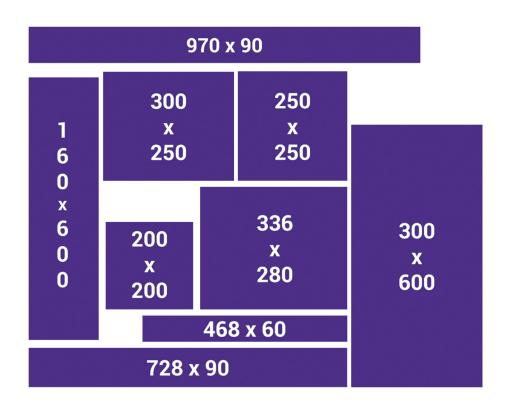
(from Messaging and Strategy on Pg.2)

# Digital Advertising - Banner Ads Sizing

### **Mobile: Common Ad Dimensions**



### **Computer: Common Ad Dimensions**



# Marketing Assets

### 1. Product Images

- GSC3610\_front
- GSC3610\_left
- GSC3610\_right
- <u>GSC3610\_side</u>
- GSC3615\_right
- GSC3615\_top\_right
- <u>GSC3615\_left</u>
- GSC3615\_top\_left
- <u>GSC3615\_side</u>

### 2. Datasheet Feature icons

- Motion Detection
- PoE
- <u>Infrared</u>
- Alerts
- <u>1080p</u>
- SIP
- <u>Weatherproof</u>







GSC3610 Right





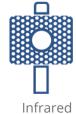


GSC3615 Top Left



GSC3615 Side







Alerts



Weatherproof