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FOR IMMEDIATE RELEASE

GRANDSTREAM ANNOUNCES AFFORDABLE TWO LINE SIP PHONE

GXP1200 Delivers Excellent Call Quality and Advanced Feature Set to the SMB.

IT Expo, Los Angeles Convention Center (September 10, 2007)– Grandstream Networks, a leading designer and manufacturer of next-generation IP voice and video products for broadband networks, today announced a new 2-line SIP phone that further expands the GXP Enterprise SIP Phone series. In a commitment to meet the needs of the SMB market, Grandstream developed the GXP1200, a very affordable 2-line SIP phone. Slightly smaller in size than the newest model GXP2020, the GXP1200 delivers the same performance with 2 lines, 3 dynamic XML capable soft keys, dual network ports with integrated PoE, a backlit graphic LCD display and a sleek design. The GXP1200 is the third phone in the GXP Enterprise SIP Phone portfolio and will retail for less than \$100.

The GXP1200 is stylish in looks and addresses the need for an affordable, advanced IP handset solution for the cubicle worker or the small business. The GXP1200 delivers a powerful set of features with excellent voice clarity, a comprehensive set of advanced call features and broad compatibility with leading SIP platforms. Because the GXP1200 shares the same SIP stack and firmware as the GXP2000 and GXP2020, it is compatible with Avaya Communication Manager 3.1™ and Avaya SIP Enablement Services 3.1™, BroadSoft's BroadWorks®, 3Com and asterisk-based platforms. The SIP stack for GXP series SIP phones is also verified by tekVizion (third party testing lab for Cisco Unified Call Manager™ 5.0).



The GXP1200 SIP phone features 2 lines each with independent SIP account, dual switched 10M/100Mbps auto-sensing Ethernet ports with integrated PoE, headset jack, a 128x32 pixel backlit graphic LCD display, a full duplex speakerphone with advanced acoustic echo cancellation (AEC), three (3) XML programmable context sensitive soft-keys, five (5) navigation keys, and eight (8) dedicated function keys.

The GXP1200 supports a number of advanced telephony features such as call transfer, forward, park/retrieve, hold, mute, 3-way conference, visual message waiting indicator, multi-language support, security protection (SRTP, AES encryption of configuration file, and pending SIP over TLS), custom and distinctive ring-tones, as well as a broad range of voice codecs including G.711 (a/u-law), G.723.1, G.729A/B, G.726, GSM, iLBC, and G.722 (wideband).

“The GXP1200’s excellent voice quality, rich feature set and competitive price creates a new price-performance benchmark record for SIP phones, “ said David Li, CEO of Grandstream. “The new GXP1200 offers the small business or cubicle workers a performance phone at an extremely attractive price and reinforces our commitment to developing innovative and affordable IP voice products for the small-medium enterprises. We believe the GXP1200 will become one of the most popular IP phones for the SMB market.”

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The MSRP of the GXP1200 is \$99. The GXP Series Portfolio is designed for full interoperability with leading IP-PBXs, Softswitches and most 3rd party SIP devices and offers integrated PoE as well as a universal power supply that comes with the package. The GXP1200 will generally be available through Grandstream's distribution channels worldwide in October 2007.

For more information about the GXP Enterprise SIP Phone series, please visit www.grandstream.com.

About Grandstream Networks

Grandstream Networks Inc. is an award-winning designer and manufacturer of next-generation IP voice and video products for broadband networks. Grandstream's products deliver superb sound and picture quality, rich telephony features, full compliance with industry standards, and broad interoperability with most service providers and third-party, SIP-based VoIP products. Grandstream is consistently recognized in the VoIP industry for innovation, affordability and superior value in their products. Grandstream Networks is a private company headquartered in Brookline, Mass. with offices in Los Angeles, Dallas and China. For more information, please visit www.grandstream.com.

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