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## **Grandstream Announces New Product Models**

HYNES CONVENTION CENTER, BOSTON / BOOTH 933 – (October 18, 2004) –Continuing to accelerate its product momentum, Grandstream Networks, Inc. today announced 3 new product models and firmware/hardware enhancement to existing product lines . The 3 new models include the new enterprise SIP phone GXP-2000, the new HandyTone 386 and HandyTone 488 analog telephone adapter (ATA).

Grandstream GXP-2000 is a next generation enterprise SIP phone that offers great features and great price. It will replace the previously planned BudgeTone 102D model and go much further beyond the design goal of the BudgeTone series in terms of functionality, style, performance, expandability, and security protection. GXP-2000 features dual 10/100M switched Ethernet ports, headset jack, adjustable large 130x64 graphic LCD (with support for multiple languages), 7 programmable speed dial keys, 11 line indicators (4 dedicated and 7 shared with speed dial keys), with further expandability to support several dozen additional programmable keys via an add-on keypad box. It will also support Power-over-Ethernet (802.3af or Cisco style) via an optional cable kit. In addition to all the voice features currently offered by the popular BudgeTone product family, GXP-2000 will offer a number of enhanced capabilities such as multi-party conferencing, Intercom, Call Park/Call Pickup, full duplex speaker phone with acoustic echo cancellation, AES based encryption, and pending support for SIMPLE, LDAP and SOAP to allow easy integration with other applications. With MSRP of only \$119.99, GXP-2000 will offer a tremendous value to corporate users.



HandyTone 386 and HandyTone 488 are 2 new members of the popular HandyTone product family. The new HandyTone 386 features 2xFXS ports (each with independent SIP account), 1xPSTN toggling port to allow dual (IP-PSTN) network toggling operation from a single telephone, and 1xEthernet port. The new HandyTone 488 features 1xFXS port, 1xFXO port, 1xWAN Ethernet port and 1xLAN Ethernet port. It is an enhanced model compared to the currently shipping HandyTone 486 model in that HandyTone 488 allows call origination



HandyTone - 488

and termination from/to the PSTN network (via FXO port) remotely and automated emergency call routing via PSTN network. The MSRP of HandyTone 386 and HandyTone 488 is \$89 and \$99 respectively.

Beta version of these 3 new models will be available for purchase in late December 2004.

In addition to the above 3 new models, Grandstream also announces the availability of enhancement to its currently shipping products, including firmware update and hardware enhancement of the HandyTone 486 model. Firmware update for all shipping models include support for attended call transfer, caller ID display or block on a per call or permanent basis, call forward, much improved Web user interface with multi-layer of authentication control, automated provisioning via HTTP, 128-bit AES encryption of configuration information transmitted over HTTP, SIP message fragmentation, caller ID for different



HandyTone – 386

countries (HandyTone series), and bug fixes. Hardware enhancement (rev 2.0) of the currently shipping HandyTone 486 model (rev 1.0) will include support to allow dual network (IP and PSTN) toggling operation from a single telephone. HandyTone 486 (rev 2.0) will be available in about 3 weeks and it will replace HandyTone 486 rev 1.0 when it is officially shipping in November.

### **About Grandstream**

Grandstream Networks, Inc. is a leading designer and manufacturer of innovative and affordable IP telephone products for both wired and wireless networks. The Company's innovative technology allows the design of commercial quality IP telephone terminal products (IP phones, VoIP analog terminal adaptors, low density gateways, etc.) at a mere fraction of the cost of competing products. Built upon this unique technology, Grandstream's IP telephones provide high-level compliance with industry open standards, rich functionality, superb sound quality, and most importantly, ultra-affordability and extraordinary value to both consumer and corporate markets. Grandstream Networks is a private company located in Massachusetts, with offices in California, and Shenzhen, China. For more information about Grandstream networks, visit their web site at <http://www.grandstream.com>.

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