



FOR IMMEDIATE RELEASE

**GRANDSTREAM EXPANDS FEATURE RICH VoIP SOLUTIONS FOR THE SMB MARKET
WITH 3COM[®] VCX[™] PLATFORM**

Fall VON, Boston, MA – October 31, 2007 — Grandstream Networks, Inc. (www.grandstream.com), a leading designer and manufacturer of next generation IP Voice and Video products for broadband networks, announced today that it has completed interoperability testing between their Grandstream SIP Voice and Video Phones: GXV3000 IP Video Phone, GXP2000 4-line SIP Enterprise Phone and the GXP2020 6-line XML SIP Enterprise Phone and the 3Com[®] VCX[™] platform creating a powerful and affordable VoIP Solution for the SMB market.

Grandstream SIP-based products enable SIP platform vendors to create a complete and cost-effective IP Solution for all their target markets. Grandstream endpoints are easy to manage, intuitively simple to use and value-priced. Each product line is feature rich with superb audio and video quality, easy to manage through web browser GUIs and offers automated secure provisioning. In addition, the GXP and GXV phones support advanced voice-over-IP and video-over-IP applications and offer broad interoperability with most third-party SIP products including Digium Asterisk[™] Business Edition. The combination of the 3Com VCX platform and Grandstream SIP phones creates an attractive opportunity for system integrators to deploy high quality and cost-compelling voice-over-IP and video-over-IP solutions to the small-to-medium enterprise market.

“3Com is committed to open standards and all of our voice products are SIP-based. Grandstream shares that commitment and we are pleased that their voice and video phones are interoperable with 3Com’s VCX platform,” said Bipin Mistry, Vice President of Strategy & Technology and Voice General Manager for 3Com. “This interoperability provides both companies’ customers with choices for high-performance, cost-effective VoIP solutions that are full-featured, easy to deploy and easy to manage.”

“We are excited to hear that Grandstream SIP phones are certified with the 3Com VCX platform. The Grandstream product is a great, low cost alternative for businesses looking for a high-quality VoIP solution, particularly in the SME market”, said Satish Kumar, Vice President of MicroUnited (www.microunited.com.sg). “As an Authorized Network System Integrator for 3Com, we now have a very affordable, robust end-end VoIP solution to offer our customers. This joint solution validation will definitely broaden our appeal to the SME market.”

“We are delighted to have achieved full interoperability between Grandstream’s SIP phone product lines and 3Com’s VCX platform”, commented David Li, CEO of Grandstream Networks. “Grandstream’s SIP phone products are the price-performance leader in the industry. We believe this combined solution offers exceptional value for both the SMB and large deployments.”

Grandstream’s GXV3000 Video Phone combines sleek design and advanced technology features to deliver excellent visual and audio quality, as well as one button access to essential features including 3-way conferencing, video conferencing, speakerphone, voicemail & videomail, transfer, mute and video block. The GXV supports real-time (up to 30fps) high-quality video at very modest bandwidth levels (as low as 64kbps), delivering quality desktop video conferences for a fraction of the cost of leading videoconferencing systems. The design allows for nearly all viewing angles with the 5.6” adjustable LCD screen and VGA resolution camera. The GXV3000 retails for under \$300.

The GXP Series is Digium Asterisk[™] compliant and offers integrated power-over-Ethernet (PoE), multi-lines with individual SIP accounts, dual 10/100 auto-sensing Ethernet ports and XML applications. Additional enhancements include MLS (multi-language support) in 5 languages, AES encryption and remote configuration

for quick deployment over a large network. The GXP2020 Executive IP Phone has an elegant new design and offers additional features including 4 programmable XML capable buttons, 6 lines each with individual SIP accounts, 5-way conferencing, two headset jacks (RJ11/2.5mm) and a large high-resolution backlit LCD display. Intuitive user interfaces, security and privacy protection, and screen content customization of the GXP Series creates a very compelling package for enterprise customers. Retail pricing for the GXP Series starts at \$74.

The 3Com VCX platform enables organizations with up to tens of thousands of users deploy reliable, standards-based IP telephony and convergence applications throughout the enterprise. Businesses can leverage their wired and wireless LANs and WANs to gain cost-effective and productivity enhancing communications.

About Grandstream Networks

Grandstream Networks, Inc. is an award-winning designer and manufacturer of next generation IP voice & video products for broadband networks. Grandstream's products deliver superb sound and picture quality, rich telephony features, full compliance with industry standards, and broad interoperability with most service providers and 3rd party SIP based VoIP products. Grandstream is consistently recognized in the VoIP industry for their innovation, affordability and superior value in their products. Grandstream Networks is a private company headquartered in Brookline, MA with offices in Los Angeles, Dallas and China. Visit Grandstream this month at VON Fall, Booth #1155 and Digium Asterisk™ World. For more information, and to receive a complimentary VON Expo Pass please visit www.grandstream.com.

3Com is a registered trademark of 3Com Corp and VCX is trademarked by 3Com Corp. All other trademarks are property of their respective owners.

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