



## **Matrix ComSec Now Interoperable with Grandstream's HD IP Phones and Multimedia Phones**

**Enterprise Connect, Orlando, FL USA (28 February, 2011)** – Matrix ComSec, a leading manufacturer of IP-Servers for SOHO, small businesses, and large enterprises, announced today the complete interoperability of its IP-Servers with Grandstream's HD IP Phones and Multimedia phones. Grandstream is a leading manufacturer of IP voice/video telephony products serving small-to-medium businesses and consumer markets.

Grandstream's [GXV3140](#) and [GXV3175](#) IP Multimedia Phones and the [GXP21xx](#) series Enterprise HD IP Phones were exhaustively tested by Matrix's Research and Development team and are now fully interoperable with Matrix's range of IP-Servers. The testing included interoperability with basic call management features, advanced enterprise grading features, multi-site connectivity, and complete feature transparency between IP-Server and IP-Phones.

Matrix's range of PBXs are loaded with advanced features for PSTN, GSM, ISDN and IP, which give SMBs (Small-to-Medium Businesses) the feel and professionalism of large enterprises as well as empowering large enterprises to optimize their telephony operations effectively and efficiently.

"Matrix has developed a fine range of IP-Phones compatible with IP-Servers, but to increase customer value, we identified the need to offer more purchase alternatives to customers in terms of IP end-terminals," said Sajeew Nair, Product Manager for Matrix. "After identifying various IP-Phones available in the market, we have selected Grandstream for its exclusive range of IP phones and multimedia phones. Grandstream has outstanding market reach and is known for their product innovation with a wide range of IP phones and multimedia phones, offering advanced features to end-users. Matrix IP-Server's combined with Grandstream's IP-Phone portfolio will increase customer satisfaction and will ensure long term business opportunities," he continued.

### **About Matrix ComSec**

Matrix is a leader in Telecom and Security solutions for modern businesses and enterprises, featuring an extensive product line that includes IP-Phones, Gateways and Terminals. Matrix has launched cutting-edge telecom products like IP-PBX, IP-Servers, Universal Gateways, VoIP Gateways and Terminals, GSM FCTs, GSM Gateways, Access Control, Time-Attendance Systems and

Fire Alarm Systems through its designing and manufacturing competencies. Matrix has a diverse customer base ranging from manufacturing units and corporations to the hospitality industry, and a global presence through more than 500 channel partners. To find out more about Matrix's products and to learn more about the various solutions used by Matrix to optimize business processes through effective communication solutions, visit the company website, [www.Matrixcomsec.com](http://www.Matrixcomsec.com).

### **About Grandstream Networks**

Grandstream Networks is an award-winning designer and leading manufacturer of IP voice/video telephony and video surveillance solutions. Since 2002, Grandstream has been serving small-to-medium sized business and consumer markets with state-of-the-art products that enhance productivity, lower communication costs, and increase security protection. The company has been recognized in the VoIP industry for its innovative, affordable and superior value product offerings. Grandstream offers broad interoperability with most service providers and 3rd party SIP based VoIP products. For more information visit the company's website, [www.Grandstream.com](http://www.Grandstream.com).

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