



FOR IMMEDIATE RELEASE

Grandstream's Broad Portfolio of IP Voice and Video Solutions Certified With Elastix

Interoperability Gives Resellers, Integrators and SMBs High Quality, Turn-Key Solution For Implementing Innovative and Cost-Effective Unified Communications

IT Expo, Miami, FL, Booth 817 (February 2, 2011) – Grandstream Networks, the leading manufacturer of IP voice/video telephony and video surveillance solutions, today announced that its award-winning SIP-based voice and video CPE endpoints are fully certified and interoperable with Elastix, the largest open source software solutions for unified communications in Latin America. The coupling of Grandstream's high quality and innovative endpoint solutions with Elastix's unified communications software for IP PBX's results in exceptional turn-key voice, visual communication and security surveillance solutions for resellers, integrators and small- to medium-sized businesses (SMBs) worldwide.

Interoperability assures implementers of telecom solutions are utilizing the most reliable and feature-rich endpoint equipments for business networks. It also provides a level of confidence that the CPE solutions being installed can be automatically provisioned through the Elastix software. A host of Grandstream's advanced CPE solutions were rigorously tested and approved including the new [GXP2120](#) and the GXP21xx and GXP14xx series enterprise HD SIP phone, [GXP280](#) single-line phone, [GXW IP](#) analog gateways, [GXV3611](#) and other GXV35xx/36xx series video surveillance camera, and the widely popular [GXV3140](#) and [GXV3175](#) IP multimedia phones.

"We are having much success to date fulfilling customer telephony needs utilizing a wide variety of Grandstream voice and video endpoints with Elastix," said Edgar Landivar, CEO of PaloSanto Solutions, the company behind the Elastix Distro. "Grandstream is one of the first hardware manufacturers to support our certification program. We look forward to working with Grandstream and evolving Elastix's telephony solutions to include new communication alternatives that make organizations more productive and efficient."

"We are excited about our partnership with PaloSanto Solutions and the popular Elastix platform. Our relationship will benefit the many channel providers of Elastix unified communication solutions and business customers around the globe seeking ways to easily incorporate time and money saving technology," said David Li, CEO of Grandstream. "We will continue to deliver innovative SIP-based endpoint devices that fit the needs of all SMB and enterprise customers."

Grandstream IP CPE solutions will be visible in Grandstream Booth# 817 and Elastix Booth #1009 at IT Expo, February 2-4, 2011 in Miami, FL.

About Elastix

Elastix is appliance software that integrates the best tools available for Asterisk-based PBXs into a single, easy-to-use interface. It also adds its own set of utilities and allows for the creation of third party modules to make it the best software package available for open source telephony. These characteristics added to the strong reporting capabilities make it the best choice for implementing an Asterisk-based PBX.

About PaloSanto Solutions

PaloSanto Solutions is an Ecuadorian company dedicated to development and support of open source solutions. Since 2006 is the company behind the Elastix Project, an IP-PBX Distribution for Unified Communication Server Solutions. PaloSanto began its operations in 1999 and now distributes its services through Ecuador and an extensive reseller network in America and other countries around the world. Visit www.elastix.org for more information.

ABOUT GRANDSTREAM NETWORKS

Founded in 2002, Grandstream Networks is the leading manufacturer of IP voice/video telephony and video surveillance solutions. Grandstream serves the small-to-medium business and consumer markets with innovative products that lower communication costs, increase security protection, and enhance productivity. Our open standard SIP-based products offer broad interoperability in the industry, unrivaled features, flexibility, and price-performance competitiveness. Visit www.grandstream.com for more information.

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