



FOR IMMEDIATE RELEASE

Epygi Technologies Certifies VoIP Interoperability with Grandstream; Joins Preferred Reseller Program

BOOKLINE, MA and PLANO, TX (November 23, 2010) – Grandstream Networks, the leading manufacturer of IP voice/video telephony and video surveillance solutions, today announced that Epygi Technologies, Ltd., a worldwide provider of award-winning IP PBXs, gateways and conference servers, has completed testing and has certified Grandstream's award-winning SIP-based CPE endpoints product lines for Epygi's Quadro IP PBXs. Interoperability with Grandstream CPE endpoints is integral to assuring Epygi's SMB customers are receiving the most reliable, cost-effective and advanced voice/video solutions available. Additionally, Epygi has achieved the status of preferred solutions provider and has joined Grandstream's recently announced reseller program which gives worldwide partners implementing Grandstream's GXP CPE endpoints another option to increase revenue via instant rebates when GXP products are purchased.

"Partnering with Grandstream on its new reseller program further enhances our commitment to our Value Added Resellers. Epygi continues to be the preferred open standards PBX on the market for SMBs, and Grandstream's HD and video handsets complement our feature-rich offering," said Mario Cuello, CEO of Epygi.

Epygi Technologies' Quadro IP PBX state-of-the-art systems are designed for the global SMB market at a cost effective price point and support the video calling and conferencing feature. In the coming years and in partnership with Grandstream, Epygi strives to provide SMB companies an affordable but effective alternative to costly travel with video calling and conferencing. One of the past disadvantages of video calling has been that the upfront investment to implement video calling has been high, but Epygi offers *free* point-to-point video calling. Users do not need special equipment, licenses or service to make a video call; they just need a Quadro IP PBX and Grandstream video phones.

Interoperability testing encompassed a host of Grandstream's advanced CPE solutions, including the new GXP enterprise HD SIP phones, GXV video phones and the popular GXV3140 IP multimedia phone. The [GXP series of enterprise SIP telephones](#) feature superior HD voice quality to enterprise and call center customers worldwide in need of advanced IP functionality and crystal clear communications as well as broad SIP interoperability, and integrated web applications. Auto provisioning is included for easy for mass deployment. For enterprise customers seeking a more advanced, integrated multimedia experience with free video calling and instant access to real-time web and social multimedia applications, Grandstream's award-winning [GXV3140](#) IP multimedia phone is available.

"Grandstream and Epygi share a synergistic view that SMBs need integrated IP telephony solutions that are future-proof, easy-to-use and provide an elevated level of innovation that will help enhance their communication with the end customer," said David Li, CEO of Grandstream. "Open standard solutions such as those from Grandstream and Epygi provide the flexibility for SMBs to achieve this without having to spend a fortune. We are excited to work closely with Epygi on this endeavor and welcome them to our worldwide reseller program."

About Epygi Technologies

Epygi Technologies, Ltd., a worldwide provider of IP PBXs, gateways and conference servers supporting small businesses to enterprise's telephony needs, is a private US company founded in 2000 and has its headquarters in Plano, Texas. It designs and manufactures its market-leading products using its own IP PBX call manager software based on standard SIP technology. Through its network of respected dealers in over 45 countries, Epygi provides converged telecom solutions to organizations wherever they are.

Reliable, secure, and easy to install and use, the Quadro range of IP PBXs, VoIP gateways and cost-saving conference servers offer users outstanding benefits and an unparalleled range of features at very economic prices. The state-of-the-art equipment gives superior sound quality and a quick return on investment because of its low maintenance cost. Organizations with offices with multiple branches, call centers, remote workers and locations with 2 – 200 employees are benefiting from Epygi's best-of-breed Quadro solution. These customers are able to improve their productivity, lower operating expenses, enhance their image and while affording the latest in telecommunications equipment. Please visit www.epygi.com for more information.

ABOUT GRANDSTREAM NETWORKS

Founded in 2002, Grandstream Networks is the leading manufacturer of IP voice/video telephony and video surveillance solutions. Grandstream serves the small-to-medium business and consumer markets with innovative products that lower communication costs, increase security protection, and enhance productivity. Our open standard SIP-based products offer broad interoperability in the industry, unrivaled features, flexibility, and price-performance competitiveness. Visit www.grandstream.com for more information.

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