



**FOR IMMEDIATE RELEASE**

## **Grandstream and Digifort Complete Interoperability Testing on IP Video Surveillance for Brazilian Marketplace**

*Digifort's IP Video Surveillance Monitoring Software Coupled With Grandstream's IP Video Cameras Deliver Cost-Effective, Easy To Manage Physical Security Solution*

**Brookline, MA (February 10, 2010)** – Grandstream Networks, the leading manufacturer of IP voice/video telephony and video surveillance solutions, and Brazilian-based Digifort, a dominant market leader in IP video surveillance monitoring solutions, today announced completion of interoperability testing between Grandstream's complete line of video surveillance products including the GXV36xx Series IP Cameras and GXV35xx digital video servers and Digifort's new 6.3 Video Management Software (VMS). Conducted in conjunction with WDC Networks, an authorized Grandstream distributor located in Brazil, this interoperability reinforces the importance of embracing open IP standards to deliver comprehensive surveillance and physical security solutions affordable to small to medium-sized businesses (SMBs).

According to Vanderlei Rigatieri CEO of WDC Networks, "The Grandstream and Digifort solution brings a unique vantage point to the video surveillance market. It opens up tremendous opportunity in Brazil to capture the growing demand from customers for a high performance and low-cost surveillance solution." He added, "We anticipate the combined Grandstream and Digifort solution as catalyzing a mass market movement from CCTV analog market to IP-CCTV."

"With the market expansion of IP video surveillance and the pressures to control end user costs, company's are now more than ever seeking best solutions at a price they can afford," said Carlos Eduardo Bonilha, President of Digifort. "The market is ready for complete physical security solutions that provides automation and access control with management of cameras as well as record the images for later selective search and retrieval."

All of Grandstream's IP video surveillance products support H.264 real-time video compression for the highest image clarity in any high definition/low light condition. The entire product line is based on VoIP/SIP industry standards that offer SMBs the unique advantage to converge video surveillance with voice communication applications. End users can reduce the cost and time associated with installing surveillance systems while achieving a greater level of functionality and flexibility for remote video monitoring/control. Business owners, for example, can stream all monitoring activity to a mobile or video phone, from anywhere in the world, using the Grandstream's 2-way audio and video streaming capability. Live video feeds from Grandstream's surveillance cameras can also be routed through Grandstream's GXE502x IP PBX and streamed onto Grandstream's IP video endpoints like the GXV3140.

"We are pleased to have successfully completed our interoperability testing with Digifort and look forward to moving ahead with delivering Grandstream solutions in Brazil," said David Li, CEO of Grandstream. "The integration between our products will allow our mutual customers and the

SMB marketplace to realize the benefits of using a hybrid SIP/VoIP video surveillance solution to enhance the protection of people and assets while lowering their costs.”

Digifort’s Video Monitoring software (VMS) integrates the most powerful resources for managing and monitoring IP cameras, video servers and alarm controls systems (via in/out panels). Digifort’s VMS. It recently launched API allowing easy integration with other systems such as biometric systems, access control, ERP, Google Earth and others delivering a highly intelligent overall solution. The VMS solutions are available in Explorer, Professional, Enterprise and Standard versions with integration of intelligent synoptic map engine, virtual matrix, mobile terminal access, video analytics, archiving engines, NVR, event scheduling and more, in a client-server architecture.

#### **ABOUT GRANDSTREAM NETWORKS**

Founded in 2002, Grandstream Networks is the leading manufacturer of IP voice/video telephony and video surveillance solutions. Grandstream serves the small-to-medium business and consumer markets with innovative products that lower communication costs, increase security protection, and enhance productivity. Our open standard SIP-based products offer broad interoperability in the industry, unrivaled features, flexibility, and price-performance competitiveness. Visit [www.grandstream.com](http://www.grandstream.com) for more information.

#### **ABOUT DIGIFORT**

Digifort is the leading IP camera Surveillance software in Brazil offering solutions for most advanced concepts of digital intelligence in the area of surveillance and physical security. The Digifort System embarks upon a new age in the active and passive surveillance of security cameras, integrating solutions and offering the most modern in terms of surveillance, access control and automation, in distributed and accessible manner. Digifort solutions are available in Portuguese, English, Spanish, French, and Turkish. For more details visit [www.digifort.com](http://www.digifort.com).

#### **ABOUT WDC:**

WDC Networks is a distributor of value added technology products. They commit their business to promoting best in class solutions using high quality products technologies such as: wireless networks, CCTV closed-circuit television to digital, IP Surveillance and IP Telephony (VoIP).

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