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WATEEN TELECOM SELECTS GRANDSTREAM'S CPE DEVICES FOR WiMAX NETWORK

Wateen Telecom partners with Grandstream video telephone and CPE devices to bring Pakistani consumers for a more feature-rich communication experience!

Brookline, MA (March 17, 2008) - Wateen Telecom has placed an order with Grandstream Networks for the supply of a large volume of IP-based telecommunication devices and Consumer Premises Devices to add to its nationwide deployment of the WiMAX network. Grandstream Networks is a leading designer and manufacturer of IP-based communication products for broadband networks.

Through the contract, Grandstream will provide Wateen Telecom users with the GXV3000 IP video phone and HandyTone ATA devices which will give subscribers access to high speed data, voice and video services over Wateen's WiMAX network. This deal will give Wateen's fast growing consumer and corporate users access to affordable and secure video telephony and data services over its IMS platform.

The GXV3000 comes with a multitude of features and is an innovative and award winning design by Grandstream. It features unparalleled performance, robust technology, and is competitively priced. The device will provide Wateen subscribers with high quality and affordable video telephony solutions using the H.264/H.263 video codecs over Wateen's WiMAX network. Grandstream HandyTone ATAs are award winning VoIP IADs that provide support for secure access of voice and data services over broadband networks. The HandyTone ATAs are small compact devices that will enable subscribers to make high quality voice or fax calls using traditional telephones or fax machines over Wateen's IP network.

"Wateen Telecom is pleased to be in a partnership with Grandstream Networks. These devices will help us significantly in meeting the rising demand for our WiMAX based services. These devices are an excellent value-addition to our services and will play a crucial role in improving the quality of our services", said Tariq Malik, CEO of Wateen Telecom.

"We are very excited to partner with Wateen Telecom in their launch of advanced multimedia telephony service through their next generation WiMAX wireless network and state-of-art IMS convergent communication platform", said David Li, CEO of Grandstream Networks. "The Wateen-Grandstream partnership demonstrates a mass scale showcase of tomorrow's rich media advanced communication technology and services at a personal and affordable level today. We look forward to working closely with Wateen to further enrich this experience for their customers."

This partnership accentuates Wateen Telecom's commitment towards offering high quality and affordable services to its subscribers, giving them the opportunity to enjoy true wireless connectivity and freedom. It also affirms Grandstream's continued dedication to offering innovative and affordable IP voice & video solutions and making broadband connectivity a global reality.

ABOUT WATEEN

Wateen Telecom is the Abu Dhabi Group's latest communication investment in Pakistan, after the successful launch of Warid Telecom which provides mobile GSM services to over 10 million customers in 145 cities across Pakistan. Wateen Telecom is set up to become the leading "Carrier's Carrier" providing services based on quality, reliability and affordability in the communication and media sector. Wateen is committed to bringing next generation services to your doorstep...today. For more information about the company, please visit www.wateen.com.

ABOUT GRANDSTREAM

Grandstream Networks, Inc. is an award-winning designer and manufacturer of next generation IP voice, video, & IP-PBX products for broadband networks. Grandstream's products deliver superb sound and picture quality, rich telephony features, full compliance with industry standards, and broad interoperability with most service providers and 3rd party SIP based VoIP products. Grandstream is consistently recognized in the VoIP industry for their innovation, affordability and superior value in their products. Grandstream Networks is a private company headquartered in Brookline, MA with offices in Los Angeles, Dallas and China. For more information, please visit www.grandstream.com.

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