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**PRESS RELEASE**

**For Immediate Release**

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**GRANDSTREAM ANNOUNCES NEW FXS ANALOG GATEWAY, COMPLETING THE  
ANALOG IP GATEWAY SERIES**

**Brookline, MA** -- Grandstream Networks, a leading designer and manufacturer of next-generation IP Voice and Video products for broadband networks, today announced the release of the new analog FXS IP Gateway that features 4 or 8 FXS ports, dual routed or switched 10M/100Mbps network ports and a PSTN fail-over line. The GXW-400x series completes the Grandstream IP Analog Gateway series.

The GXW FXS & FXO Gateway series enables small and medium businesses to create seamless office environments, integrate traditional phone systems into a VoIP network and efficiently manage communication costs. The Gateway series addresses businesses growing desire to leverage the benefits of IP telephony in an easy and cost-effective manner.

The new GXW-400x series has a compact and quiet design (no fans) and offers superb audio quality, rich feature functionality, strong security protection, good manageability, and compelling price-performance ratio. It is auto-configurable, remotely manageable and scalable. It features 4 or 8-port FXS interface for analog telephones, dual 10M/100M network ports with integrated router, PSTN life line in case of power failure, and an RS232 serial port for administration. In addition, it supports 2 SIP account profiles, caller ID for various countries/regions, T.38 fax, 1 or 2-stage dialing, flexible dialing plans, security protection (SIPS/TLS), comprehensive voice codecs including G.711 (a/u-law), G.723.1, G.726, G.728, G.729A/B/E and iLBC.

The GXW-410x analog gateway allows any business to seamlessly connect multiple locations with up to 8 PSTN lines, to an IP PBX system, or with an existing traditional phone system. It supports up to 3 SIP account profiles, 1 or 2-stage dialing, caller ID, T.38 fax, programmable PSTN line settings for various different countries/regions, G.711 (a/u-law), G.723.1, G.729A/B, G.726, GSM, and in the future iLBC (pending) voice codecs, and H.264 video codec (up to 30fps and CIF resolution) for the video surveillance port.

The MSRP of the GXW-400x FXS series is \$165 for the 4-port model (GXW-4004) and \$275 for the 8-port model (GXW-4008). The MSRP of the GXW-410xv FXO series is \$299 for the 4-port model (GXW-4104v) and \$499 for the 8-port model (GXW-4108v). Both the GXW-410xv FXO and GXW-400x FXS series are designed for full interoperability with leading IP-PBXs, Softswitches and most SIP-based environments.

“The FXS & FXO GXW series’ superior voice quality, ease of use and competitive price really sets the product ahead of the competition,” said David Li, CEO of Grandstream. “The complete GXW Analog gateway series offers business an easy and cost-effective communications solution and reinforces our commitment to developing next-generation and affordable IP voice

products for both the small business market and the enterprise. We will continue our commitment to deliver the most innovative and affordable VoIP products for our customers.”

The GXW-400x product series will be available through Grandstream’s distribution channels worldwide in December, 2006. For more information about the GXW FXS & FXO Analog Gateway Product Series, please visit [www.grandstream.com](http://www.grandstream.com).

### **About Grandstream Networks**

Grandstream Networks, Inc. is an award-winning designer and manufacturer of next generation IP voice & video products for broadband networks. Grandstream’s products deliver superb sound and picture quality, rich telephony features, full compliance with industry standards, and broad interoperability with most service providers and 3<sup>rd</sup> party SIP based VoIP products. Grandstream is consistently recognized in the VoIP industry for their innovation, affordability and superior value in their products. Grandstream Networks is a private company headquartered in Brookline, MA with offices in Los Angeles, Dallas and China. For more information, please visit [www.grandstream.com](http://www.grandstream.com).

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