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FOR IMMEDIATE RELEASE

## **Grandstream Networks Receives *INTERNET TELEPHONY*<sup>®</sup> Magazine's 2006 Product of the Year Award**

### ***The GXW Analog IP Gateway Series Recognized for Outstanding Innovation***

BROOKLINE, MA (January 8, 2007) — Grandstream Networks, Inc. a leading designer and manufacturer of next-generation IP Voice and Video products for broadband networks, today announced that the GXW FXS & FXO Analog IP Gateway Series has received the 2006 INTERNET TELEPHONY Product of the Year Award from Technology Marketing Corporation's (TMC<sup>®</sup>) INTERNET TELEPHONY<sup>®</sup> magazine ([www.itmag.com](http://www.itmag.com)). INTERNET TELEPHONY magazine has been a VoIP Authority since 1998<sup>™</sup>.

The GXW FXS & FXO Analog IP Gateway Series enables small and medium businesses to create seamless office environments, integrate traditional phone systems into a VoIP network and efficiently manage communication costs. The Gateway series addresses businesses growing desire to leverage the benefits of IP telephony in an easy and cost-effective manner. Both the GXW-410x FXO and GXW-400x FXS series are designed for full interoperability with leading IP-PBXs, Softswitches and most SIP-based environments.

The new GXW-400x series has a compact and quiet design (no fans) and offers superb audio quality, rich feature functionality, strong security protection, good manageability, and compelling price-performance ratio. It is auto-configurable, remotely manageable and scalable. It features 4 or 8-port FXS interface for analog telephones, dual 10M/100M network ports with integrated router, PSTN life line in case of power failure, and an RS232 serial port for administration. In addition, it supports 2 SIP account profiles, caller ID for various countries/regions, T.38 fax, 1 or 2-stage dialing, flexible dialing plans, security protection (SIPS/TLS), comprehensive voice codecs including G.711 (a/u-law), G.723.1, G.726, G.728, G.729A/B/E and iLBC.

The GXW-410x analog gateway allows any business to seamlessly connect multiple locations with up to 8 PSTN lines, to an IP PBX system, or with an existing traditional phone system. It supports up to 3 SIP account profiles, 1 or 2-stage dialing, caller ID, T.38 fax, programmable PSTN line settings for various different countries/regions, G.711 (a/u-law), G.723.1, G.729A/B, G.726, GSM, and in the future iLBC (pending) voice codecs, and H.264 video codec (up to 30fps and CIF resolution) for the video surveillance port.

The MSRP of the GXW-400x FXS series is \$165 for the 4-port model (GXW-4004) and \$275 for the 8-port model (GXW-4008). The MSRP of the GXW-410xv FXO series is \$299 for the 4-port model (GXW-4104v) and \$499 for the 8-port model (GXW-4108v). The GXW Analog IP Gateway Series is available now through Grandstream's distribution channels worldwide. For more information about the GXW Product Series, please visit [www.grandstream.com](http://www.grandstream.com).

"INTERNET TELEPHONY is proud to bestow Grandstream Networks, Inc. with a 2006 Product of the Year Award. Each year INTERNET TELEPHONY magazine recognizes companies that have demonstrated excellence in technological advancement and application refinements," said Rich Tehrani, TMC President and Editor-in-Chief of INTERNET TELEPHONY magazine. "Grandstream Networks has proven they are committed to quality and excellence while addressing real needs in the marketplace. We're proud to honor their hard work and accomplishments and look forward to more innovative solutions from them in the future."

A full list of Product of the Year winners will be published in the February, 2007 issue of INTERNET TELEPHONY magazine. ([www.itmag.com](http://www.itmag.com)). For more information about TMC and INTERNET TELEPHONY magazine, please visit [www.tmcnet.com](http://www.tmcnet.com).

#### **About GRANDSTREAM NETWORKS**

Grandstream Networks, Inc. is an award-winning designer and manufacturer of next generation IP voice & video products for broadband networks. Grandstream's products deliver superb sound and picture quality, rich telephony features, full compliance with industry standards, and broad interoperability with most service providers and 3<sup>rd</sup> party SIP based VoIP products. Grandstream is consistently recognized in the VoIP industry for their innovation, affordability and superior value in their products. Grandstream Networks is a private company headquartered in Brookline, MA with offices in Los Angeles, Dallas and China. For more information, please visit [www.grandstream.com](http://www.grandstream.com).

#### **About INTERNET TELEPHONY® magazine**

Since the first issue in February of 1998, INTERNET TELEPHONY is the only magazine that focuses on providing information in IP communications technologies. INTERNET TELEPHONY magazine provides readers with the best information necessary to learn about and purchase the equipment, software, and services. INTERNET TELEPHONY offers rich content from solutions-focused editorial content to reviews on products and services from TMC Labs and Miercom. The only BPA-audited publication that's 100% dedicated to providing the highest quality content for the IP communications market, INTERNET TELEPHONY has 55,000 dedicated readers.

#### **About TMC**

Technology Marketing Corporation (TMC) publishes four print publications: [Customer Interaction Solutions](#), [INTERNET TELEPHONY](#), [SIP Magazine](#) and [IMS Magazine](#). [TMCnet](#), TMC's Web site, is the leading source of news and articles for the communications and technology industries. Ranked in the top 2,600 sites in the world by [alexa.com](http://alexa.com)\*, TMCnet serves more than one million unique visitors each month. TMC is also the first publisher to test new products in its own on-site laboratories, TMC Labs. In addition, TMC produces [INTERNET TELEPHONY Conference & EXPO](#), [The VoIP Developer Conference](#), [VoIP Demo](#), [IMS Expo](#) and [Call Center 2.0 Conference](#). TMCnet.com publishes more than 15 topical online newsletters. For more information about TMC, visit [www.tmcnet.com](http://www.tmcnet.com). (\*alexa.com is an [amazon.com](http://amazon.com) company that ranks Web sites by their traffic levels. Neither alexa.com nor amazon.com is affiliated with TMCnet.)

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