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HILÉA ASSISTED LIVING FACILITY USES GRANDSTREAM'S GXV3000 IP PHONES FOR VIDEOCONFERENCING BETWEEN PATIENTS AND THEIR FAMILIES

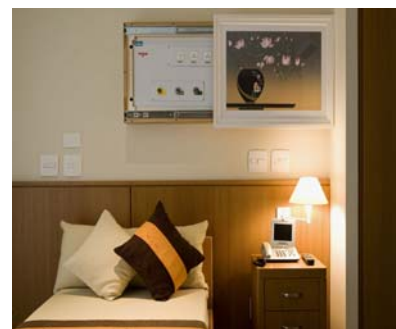
Grandstream Networks Facilitates Better Living Conditions for Patients at Hiléa Assisted Living Facility

Brookline, MA (November 19, 2008) - Located in the neighborhood of Morumbi, São Paulo, Brasil, Hiléa is a first-class assisted living facility with 15,000 square meters and a capacity for 120 residents. Their mission is to offer their patients the highest standard of care. Central to this mission is a belief that their care environment plays a direct role in the quality of their patient's lives – which explains why this facility invested heavily in their infrastructure, externally and internally from the outset. Externally, the appearance of the facility is comparable to a high end hotel. Internally, the facility is wired with the most advanced technology, including a Voice and Video over IP network, to accommodate the communication needs of their patients and staff.

Crucial to the outlook and wellbeing of Hilea patients is staying in touch with family and friends. Leveraging the strength of their VoIP infrastructure, the Hiléa decided that they should consider a video conferencing IP phone for their patients to easily stay connected with their loved ones **face-to-face**. They recognized that they needed a system that was extremely easy to use and deploy, and also offered advanced features and functionality. Parallel with their mission of offering their patients the highest standards, Hilea decided that the Grandstream GXV3000 was the best video conferencing solution to facilitate this need.

Christiane D'Andrea, Chairman of Hilea, quotes "technology plays an important role in Hilea's philosophy. In particular, the decision to use the GXV3000 helps us build the comfort level and happiness of our patients by enabling them to stay connected to their relationships with family and friends. The GXV3000 is an IP phone with video i.e., operates via the Internet without the need to use the standard TDM phone line. It was a very affordable decision for the Hilea. The cost for a call is nearly negligible. The patient can talk and SEE the person at the other end of the call, using a standard protocol SIP and the voice codec standard H .264."

The GXV3000 has two Ethernet ports 10M/100M (auto-sensing) and can be configured to operate as a switch or router. In addition it has a full duplex speaker phone and three way conferencing. The 5.6" adjustable colored TFT screen allows the user to pan and tilt the camera and screen in virtually any direction. Our patients are very pleased."



At Hiléa, the GXV3000 is also connected to the LCD TV from the room allowing greater visibility for those who need. The family or friends only need a computer and a webcam to connect or they could also purchase another GXV3000 for 100% compatibility.

"We have sold many GXV3000s; however, this is the first time we have deployed the GXV3000 in this application. Grandstream Networks is very pleased that their technology is helping improve people's lives." said Vanderlei Rigatieri, director of the WDC Networks, GRANDSTREAM's Distributor in Brasil.

"We are pleased to see an encouraging trend that more video phones such as the GXV3000 are being used in the medical care market," said David Li, CEO of Grandstream Networks. "High quality IP video telephony at an affordable price level is becoming increasingly popular and practical with Grandstream's market leading GXV3000. We are excited to partner with WDC and Hilea to offer a great IP video communication solution to their clients."

By the end of 2008 Hilea will have a GXV3000 in all 120 rooms in the care center.

ABOUT GRANDSTREAM NETWORKS:

Grandstream Networks is a leading designer and manufacturer of innovative, affordable, and high quality IP voice and video products for the worldwide broadband telephony market. Our products are fully compatible with the SIP industry standard, field proven with large and rapidly growing deployed base, and have broad interoperability with the majority of 3rd party SIP products on the market today.

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