



Grandstream Networks and Denwa complete Interoperability Certification for Voice, Video And Video Surveillance terminals over Denwa's NGN

EXPO COMM ARGENTINA 2010, September 2010. Denwa, a leading developer of telecommunications convergent solutions, completed the interoperability and auto-provisioning verification to certify Grandstream voice and video telephony and video surveillance terminals over Denwa's NGN solutions.

The product lines of GXP Enterprise IP-Phone, GXW Analog IP Gateways, GXV3140 Multimedia Phone and GXV36xx/GXV35xx for IP Video Surveillance are now available in all Denwa's NGN solutions.

Denwa pursued the certification and interoperability with Grandstream Networks to solve a market need for integral and high quality solutions integrating voice and video IP communications for the SMB and enterprise market.

"The main success cases were executed in gated communities and condominiums where Denwa NGN is the IP platform for access control, video surveillance, and telephony, with optional video on demand" explained Diego Ghione, president of GlobalThink Technology who delivered the solution to Intercity in Argentina.

"The integration of Grandstream terminals means a lot to Denwa as it turns our NGN products into NGN Solutions, with Grandstream's support in this effort our solutions is now integrated almost instantly and rapidly available to all of our customers" added Mr. Ghione.

"Denwa offers now an integral and innovative solution for voice and video IP, including video security applications" commented David Li, Grandstream Networks CEO. "With this certification, Denwa and Grandstream deliver to the market new value-added solutions for rich telephony applications in the SMB and Enterprise market, improving quality in communications and increasing productivity with the use of video conferencing and other innovative features" added Mr. Li.

Mr. Ghione referred to this agreement adding that "it recognizes the value and attributes of our NGN solutions and sets a new level with innovative features available to our customers. We trust the market will react positively, and we look forward to working hand-in-hand with companies like Grandstream."

About Grandstream:

Founded in 2002, Grandstream Networks is the leading manufacturer of IP voice/video telephony and video surveillance solutions. Grandstream serves the small-to-medium business and consumer markets with innovative products that lower communication costs, increase security protection, and enhance



productivity. Our open standard SIP-based products offer broad interoperability in the industry, unrivaled features, flexibility, and price-performance competitiveness. Visit www.grandstream.com for more information.

About Global Think Technology S.A. - Denwa:

Founded in 2002, Denwa develops new generation solutions for the International Market, with headquarters in Cordoba, Argentina and sales offices in Santiago de Chiel, Chile and Brazil. The main customers include Globalstar – Tesacom, Convergia, Go2Tel, Phone1, GTD Manquehue, NETLINE, Skyonline, RGP Panasonic, System Networks, SION, UOL, Telconet, Banco de Guayaquil, Novotel, NH Hoteles, etc.

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