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## **Grandstream GXV-3000 IP Video Phone Now Offers H.263 and is Fully Interoperable with Video Phones From Other Manufacturers**

**Brookline, MA** - Grandstream Networks, a leading designer and manufacturer of next-generation IP voice and video products for broadband networks, today announced that the award-winning GXV-3000 IP video phone is now available with the H.263 video codec and is fully interoperable with other manufacturers' H.263 based IP video phones and soft phones.

The GXV-3000 (f/w 1.0.1.5 release with both H.264/H.263 video codecs) is fully interoperable with H.263 based IP video phones from Leadtek and eyeBeam soft phone (version 1.5.12) from Counterpath Solutions. Comprehensive testing of various telephony features and call flows were completed over the last few weeks, resulting in clear video and audio reproduction. Compared to the latest and more advanced H.264 video codec standard, H.263 is a legacy video codec standard that requires more bandwidth but has the biggest deployed base in the market because of its longer history. Supporting H.263 standard and achieving interoperability with other H.263 based IP video phones and soft phones will broaden the market scope for GXV3000 IP video phone, giving customers the assurance that they can make good quality video calls to legacy video phones from other manufacturers and vice versa.

"We are very pleased that the GXV-3000 IP video phone now offers the H.263 codec in addition to the H.264 codec," said David Li, CEO of Grandstream Networks. "With support for the 2 most popular video codecs and demonstrated compatibility with video phones from other manufacturers, the GXV3000 will offer end users tremendous flexibility and advanced feature set for IP video telephony. We will continue to expand the interoperability test with other H.263 phones and hope to make GXV3000 the most interoperable and flexible IP video phone on the market."

"We are excited the GXV-3000 now offers the H.263 video codec in addition to the H.264 video codec. This development enhances our videophone offering by providing a wider range of compatibility," said Gregory O. Welch, CEO, GlobalTouch Telecom. "Our carriers and resellers can now sell the GXV-3000 to a broader audience given this interoperability with the current Leadtek video phone installed base."

The GXV-3000 is available through Grandstream's distribution channels worldwide. For more information about Grandstream products please visit [www.grandstream.com](http://www.grandstream.com).

### **About Grandstream Networks**

Grandstream Networks, Inc. is an award-winning designer and manufacturer of next generation IP voice & video products for broadband networks. Grandstream's products deliver superb sound and picture quality, rich telephony features, full compliance with industry standards, and broad interoperability with most service providers and 3<sup>rd</sup> party SIP based VoIP products. Grandstream is consistently recognized in the VoIP industry for their innovation, affordability and superior value in their products. Grandstream Networks is a private company headquartered in Brookline, MA with offices in Los Angeles, Dallas and China. For more information, please visit [www.grandstream.com](http://www.grandstream.com).

### **About GlobalTouch Telecom**

GlobalTouch Telecom, Inc. offers proprietary, vertically-integrated VoIP platforms. The company designs and develops every aspect of its technology from the group up, creating a one-stop single vendor VoIP solution. The product comprises an all-inclusive, private label (white label) offering for carriers, MSOs, Resellers, PTTs, ILECs, ISPs, CLECs and marketing companies. The platform can be completely customized and rolled out in 60 days or less. The SAP product enables low CAPEX/OPEX offerings for both enterprise and residential deployments. Since GlobalTouch Telecom developed, owns and operates all aspects of its VoIP technology, it gives the company the flexibility to create, leverage and market its own innovations and applications versus having to resell 3<sup>rd</sup> party technology. For more information, please visit [www.globaltouchtelecom.com](http://www.globaltouchtelecom.com).

### **About CounterPath Solutions, Inc.**

CounterPath™ Solutions, Inc., formerly Xten Networks, Inc., is a developer of award-winning, high-quality, carrier-grade VoIP (Voice over IP) and Video over IP SIP softphones for service providers, cable operators, Internet telephony service providers, IP PBX manufacturers and OEMs. CounterPath's SIP softphones are available either pre-configured or as a software development kit (SDK), and provide VoIP (Voice over IP), Video over IP, IM (Instant Messaging), and Presence functionality. With over 191 customers in more than 43 countries, CounterPath technology is deployed in more than 6,000,000 IP endpoints worldwide. For more information about CounterPath, visit [www.counterpath.com](http://www.counterpath.com).

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