



GRANDSTREAM EXPANDS HD VOICE OFFERING WITH THE INTRODUCTION OF THE GXP2120 AND GXP2100 ENTERPRISE SIP TELEPHONES

Featuring Superior Voice Quality, Broad SIP Interoperability and Integrated Web Applications, Grandstream's new GXP HD Phones Give SMBs Sophisticated, Next-Generation Telephones at Remarkable Prices

IT Expo West Booth#307, Los Angeles, CA (October 5, 2010) – Grandstream Networks, the leading manufacturer of IP voice/video telephony and video surveillance solutions, today expanded its commitment of delivering affordable, next-generation HD telephony solutions for SMB and enterprise communications. The newest HD additions to the award-winning GXP series of desktop enterprise SIP telephones include the new Grandstream [GXP2120](#) and [GXP2100](#). Designed to meet the need for crystal clear voice communication, Grandstream's new GXP desktop telephones come packed with business productivity features and applications, superior HD audio quality and broad SIP interoperability with third party SIP platforms and devices. Grandstream is showcasing all new HD telephone offerings in Booth #307 at IT Expo West trade show being held this week Oct 4-6 in Los Angeles, CA.

According to David Li, Grandstream CEO, "Grandstream stays focused on what business customers ask for: affordable, feature-rich desktop solutions that are broadly interoperable with high quality audio and are Web application-friendly. Our extensive voice solutions portfolio gives SMBs the widest selection of telephones to choose from for high fidelity communications, advanced security protection, improved business productivity, and best investment return."

GXP Family with HD Capability Brings Affordable Sophistication to the Desktop

The introduction of the GXP2120 and GXP2100 telephones add to Grandstream's HD voice solutions offering, joining the recently introduced [GXP2110](#). Multiple desktop model options give SMBs the ability to select a HD telephone that best fits their size and need. All GXP HD telephones come standard with large backlit graphic LCD display with support for multiple native languages (including English, German, French, Spanish, Italian, Portuguese, Chinese, Korean, Japanese, and pending shortly, Russian and Greek), 4 or 5-way conferencing, integrated Web applications, XML screen customization, PoE, HD wideband handset, headset jack, nearly all the popular voice codec including wideband G.722 codec, strong security protection, and broad interoperability with major SIP platforms and IP PBXs including Broadsoft, Metaswitch, Sonus, Avaya, Genband, Asterisk, etc.

Key Features of Grandstream's GXP2120 Executive Desktop HD Telephone:

- 6-line enterprise telephone allowing 6 SIP accounts, 13 line appearances, and 5-way conference
- High resolution 320 x 160 large backlit graphic LCD, 4 XML programmable keys and 7 BLF keys
- HD wideband audio for superior voice quality and full-duplex, hands-free speakerphone
- Optional add-on line expansion modules to allow an extra 112 extension keys for receptionist and heavy call center requirements
- Integrated real-time web applications (weather, stock, currency, RSS news, etc.)

- Large phonebook (up to 2,000 contacts) and call history (up to 2,000 records)
- Advanced security protection (TLS/SRTP/HTTPS/802.1x) and auto provisioning (TR-069, HTTPS, and encrypted XML configuration file)

Key Features of Grandstream's GXP2100 Mainstream Desktop HD Telephone:

- 4-line enterprise telephone allowing 4 SIP accounts, 11 line appearances, and 4-way conference
- High resolution 180 x 90 large backlit graphic LCD, 3 XML programmable keys and 7 BLF keys
- HD wideband audio for superior voice quality and full-duplex, hands-free speakerphone
- Integrated real-time web applications (weather, stock, currency, RSS news, etc.)
- Large phonebook (up to 2,000 contacts) and call history (up to 2,000 records)
- Advanced security protection (TLS/SRTP/HTTPS/802.1x) and auto provisioning (TR-069, HTTPS, and encrypted XML configuration file)

In the near future, more advanced Web applications will continue to be integrated via FREE firmware upgrade and an open Web service API will also be provided for advanced custom enterprise/Web application development. Grandstream plans to introduce additional GXP HD phone models later this year.

Pricing and Availability

The GXP2100 is available immediately for purchase now through Grandstream's worldwide distribution channels at a MSRP of US\$119. The GXP2120 will be commercially available for purchase by the end of this month for a MSRP of US\$159.

About Grandstream Networks

Founded in 2002, Grandstream Networks is the leading manufacturer of IP voice/video telephony and video surveillance solutions. Grandstream serves the small-to-medium business and consumer markets with innovative products that lower communication costs, increase security protection, and enhance productivity. Our open standard SIP-based products offer broad interoperability in the industry, unrivaled features, flexibility, and price-performance competitiveness. Visit www.grandstream.com for more information.

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Contacts:

Ruth Seigel
RS Marketing for Grandstream Networks
rmarketingandpr@gmail.com
602-320-4182