



FOR IMMEDIATE RELEASE

EXCEL TELECOMMUNICATIONS AND GRANDSTREAM NETWORKS ANNOUNCE INTEROPERABILITY

Excel Telecommunications and Grandstream Networks achieve successful interoperability testing with Grandstream's GXP series IP phones and GXE502x All-in-1 IP PBX.

Brookline, MA (June 13, 2008) – Grandstream Networks, a globally recognized manufacturer of high quality and affordable IP PBXs, SIP trunking gateways and IP voice and video solutions for the worldwide VoIP SMB market, is pleased to announce full interoperability with Excel Telecommunications' SIP trunking services. Excel Telecommunications has tested and certified Grandstream's GXP series phones and GXE502x IP PBX with the Excel network.

"Grandstream's All-in-1 IPPBX is an excellent solution for small business customers. By combining Grandstream's equipment and pricing with Excel's new [IP PBX Replacement Program](#), implementing a VoIP solution becomes affordable for new and existing businesses," said Steve Weltner, Director Product Development at Excel.

The GXE502x IPPBX appliance is the next generation in converged business communications systems. It is a powerful all-in-one voice + fax + video + data communication solution for the small to medium sized business (SMB), especially companies with sub-30 seats per location. Designed from ground up to support IP communications, intelligent unified messaging, advanced application integration and popular PBX features, the GXE 502x also optimally integrates legacy PSTN trunk and telephone interfaces for fail-safe hybrid communication needs in all circumstances including situations of power or network loss.

"Grandstream's market leading VoIP products, bundled with competitive SIP trunk services from service providers such as Excel, offers a compelling business phone solution for the SMB market," said David Li, CEO of Grandstream Networks. "A small business with 10 employees can deploy a complete leading edge IPPBX with 10 IP phones for as little as \$1,200, using products and service bundles from Excel Telecommunications and Grandstream today."

ABOUT GRANDSTREAM NETWORKS, INC.

Grandstream Networks is a leading designer and manufacturer of innovative, affordable, and high quality IP voice and video products for the worldwide broadband telephony market. Our products are fully compatible with the SIP industry standard, field proven with large and rapidly growing deployed base, and have broad interoperability with the majority of 3rd party SIP products on the market today. Grandstream Networks is headquartered in Brookline, Massachusetts with offices in Dallas, Los Angeles and Shenzhen/China.

ABOUT EXCEL TELECOMMUNICATIONS:

Excel is a leading provider of SIP trunking services for small to medium sized businesses. Excel has deployed a near ubiquitous VoIP network in the United States. Excel's SIP trunking portfolio is strategically designed to address evolving IP PBX customer requirements. Excel's SIP trunking service provides partners with excellent features, such as virtual voice paths and advance rerouting, enabling unified communications.

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