



For Immediate Release

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GRANDSTREAM NETWORKS NAMED TO THE 2007 “PULVER 100”

Increasing Demand for Grandstream’s Innovative and Affordable IP Voice & Video Products Helps to Secure Ranking on Pulver 100

Brookline, Massachusetts - March 12, 2007 – Grandstream Networks today announced that it has been named to the 2007 “Pulver 100” – which is the IP Communications industry’s premier listing of privately-held growth companies that represent the future of the IP-voice and video communications ecosystem. Grandstream Networks has been named to Pulver 100 due to the rapidly increasing demand for its innovative and affordable IP voice & video products for global broadband networks to deliver cost-compelling VoIP solutions to the small and medium enterprises.

Grandstream Networks is a leading designer and manufacturer of innovative, affordable, and high quality IP voice and video products for the worldwide broadband telephony market. Our products are fully compatible with the SIP industry standard, field proven with large and rapidly growing globally deployed base, and have broad interoperability with the majority of 3rd party SIP products. Grandstream continues to bring innovation to the IP communications market with exciting products of compelling values and differentiations.

Grandstream Networks offers three (3) voice and video product portfolios designed to support advanced voice-over-IP and video-over-IP applications over broadband networks. Each product line is feature rich with superb audio and video quality, supports a broad range of voice and video codecs, and is easy to manage through web browser and automated local and remote secure provisioning.

“The Pulver 100 is the IP Communications industry’s first and foremost award listing, and it continues to grow in significance, because companies like Grandstream Networks, continue to spread IP communications via their innovative and affordable IP voice and video products,” said Jeff Pulver, Founder and Chairman of pulvermedia. “We’re proud to name Grandstream Networks to this year’s Pulver 100.”

“We are very pleased to receive the honor of being named on the prestigious 2007 Pulver 100 listing for the 3rd time,” commented David Li, CEO of Grandstream Networks. “The robust demand for Grandstream’s innovative products and the tremendous growth we have been experiencing during the past few years underscore the vigor of the fast growing IP communications market. We look forward to bringing more innovations and differentiated values to the market in the future.”

Grandstream Networks recently completed interoperability testing with leading industry SIP platforms including Avaya and Broadsoft Broadworks. During the upcoming 2007 Spring VON show, Grandstream will launch some new exciting products and enhancements for the SME market. Come by Booth #433 to learn more about our new products and how Grandstream products can provide the SME business with a compelling VoIP solution.

About the pulver 100

Originally introduced in 2002, the Pulver 100 features private companies that impact the distribution of communications and entertainment with Internet technology. These companies have substantial real-world deployments and enjoy significant growth rates. The value chain characterized by the Pulver 100 differs from the vertically integrated model of the last century, focusing more on the direct interface to customers and consumers which has been brought about by the Internet. For additional details on the 2007 pulver 100, please visit www.pulvermedia.com.

About Grandstream Networks

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Grandstream Networks is headquartered in Brookline, Massachusetts with offices in Dallas, Los Angeles and Shenzhen/China.

Contacts

Marianne Rocco
Grandstream Networks
617-566-9300
mrocco@grandstream.com

Todd Keefe
Pulvermedia
617-262-1968
todd@pulvermedia.com

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