



FOR IMMEDIATE RELEASE

Grandstream Announces Interoperability of GXV IP Video Cameras with Bluecherry's Linux-Based Digital Video Recording Solutions

An Economical, powerful Solution for Residential and Commercial Business Customers Seeking Linux-based DVR Surveillance and Remote Monitoring of Live Video Feeds from Anywhere in the World

Brookline, MA (December 14, 2011) – [Grandstream Networks](#), the leading manufacturer of IP voice/video telephony and video surveillance solutions, and Bluecherry, a leader in Linux-based surveillance solutions, today announced the successful completion of interoperability testing between Grandstream's ONVIF-compliant IP video surveillance cameras and Bluecherry's DVR software. [Bluecherry](#) is an Ubuntu Linux-based surveillance application that supports both IP and analog cameras, and allows for quick and easy set-up of supported network cameras. Residential and small business customers can now add Grandstream's complete family of [GXV36xx Series IP Cameras](#) and GXV35xx IP video encoders to Bluecherry DVR solutions.

"Following requests from our customers to add Grandstream cameras to Bluecherry video surveillance solutions, we completed an effortless testing and certification process," said Curtis Hall, founder of Bluecherry. "Adding Grandstream cameras with our Linux-based digital recorder/surveillance solutions allows us to expand our offerings as well as offer an affordable, feature-rich and high usability solution that is crucial to the safety and financial success of any organization. Grandstream was responsive and provided all the documentation and technical assistance we needed to quickly add the Grandstream product line to our latest product release."

To meet the varying application needs of customers for high definition/low light conditions, Grandstream cameras range from CMOS IP, fixed dome, cube cameras and more. Grandstream's line of award-winning [IP video surveillance solutions](#) deliver crisp, clear picture quality, rich telephony features, full compliance with industry standards and broad interoperability with most service providers and 3rd party SIP based VoIP products.

"We are pleased to extend our cameras to the community of businesses basing their technology platform and applications on the power and flexibility of Linux," said David Li, CEO of Grandstream Networks. "Business security is very valuable, however, that doesn't mean a video surveillance solution has to be cost prohibitive. Together with Bluecherry, we can help customers build better than ever video surveillance solutions that are reliable, packed with features and highly affordable."

About Bluecherry

Bluecherry is a leader in the Linux surveillance market and develops a commercially supported Ubuntu application under the name 'Bluecherry'. The [Bluecherry DVR](#) software is a Linux-based surveillance application and is developed by its team of in-house developers. The Bluecherry application supports both IP and analog cameras, and allows for quick and easy setup of supported network cameras. Bluecherry supports live viewing from a web browser, and live viewing and playback of archived events from its cross platform application (Windows, Linux and OS X). Bluecherry's software is currently free to test and is in a public beta until the middle of January. More information about Bluecherry can be found at www.bluecherrydvr.com/about.

ABOUT GRANDSTREAM NETWORKS

Founded in 2002, Grandstream Networks is the leading manufacturer of IP voice/video telephony and video surveillance solutions. Grandstream serves the small-to-medium business and consumer markets with innovative products that lower communication costs, increase security protection, and enhance productivity. Our open standard SIP-based products offer broad interoperability in the industry, unrivaled features, flexibility, and price-performance competitiveness. Visit www.grandstream.com for more information.

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CONTACTS:

Phil Bowers
Grandstream Networks
617-566-9300
marketing@grandstream.com

Curtis Hall
Founder, Bluecherry
1-877-418-3391 ext. 283
curt@corp.bluecherry.net